

## Joe Verde Sales & Management Training Launches New Website

ORANGE COUNTY, CA, UNITED STATES, January 3, 2017 /EINPresswire.com/ -- <u>Joe Verde Sales & Management Training, Inc.</u>, (JVSMT) today announced the launch of their newly updated and revamped website: <u>www.joeverde.com</u>

Commenting on the new site, Joe Verde, President, Joe Verde Sales & Management Training, Inc., stated, "Our goal with this new website is to provide our visitors an easier way to learn about our services and solutions and also to allow visitors to browse information based on their own choice."

The new website is interactive and gives better access to quick links such as the most popular – Your Profit Potential Calculators, as well as information about Online Training; Sales Classes; Management Classes; the Company Blog; Results; Online Store; and Careers.

JVSMT trainers are in constant demand to speak around the world to automotive groups. With a verifiable track record of success every year since 1985, and with over 50 percent of the top 500 dealers in America along with most of the Top 100 Internet Dealers as clients, the Joe Verde focus is on "Leadership First" with an exclusive formula for success taught only in Joe Verde leadership workshops. JVSMT also offers advanced sales and management workshops for dealerships of any size. Verde's training is exclusive to the automotive industry and provides common-sense solutions to every challenge that salespeople, managers and their dealerships face today in selling more vehicles, earning more profit, and retaining their customers for life.

When Verde pioneered online sales training in 2005 with JVTN.com, it was an instant success. As a complete training source, JVTN® gives its dealership customers 24/7 access to all of its courses. And because JVTN® courses mirror the live training workshops, this allows dealers to continue their training after they attend classes. From Verde's 'Core 4 Fast Start' for every dealership, to the dozens of continuing education courses online, JVTN® has proven to be the most valuable in-house sales training resource in the automotive industry today. Verde regularly releases new online content and new books to help auto dealers get the results they are looking for.

Joe Verde and his training team will be in booth #2819 at the 2017 NADA Convention & Exposition in New Orleans, LA, January 27-29, 2017, to answer questions about how to sell more cars, have more fun and make more money in 2017.

To learn more about Joe Verde and his team at NADA click here. Or, to learn about Joe Verde workshops and training products, or to request a free copy of other Joe Verde books, visit: <a href="https://www.joeverde.com">www.joeverde.com</a>, or call (800) 445-6217.

About Joe Verde Sales & Management Training Inc.: <a href="https://www.joeverde.com">www.joeverde.com</a> | <a href="https://www.joe

Joe Verde Sales & Management Training Inc., founded in 1985 with its corporate headquarters in Southern California, is consistently rated the number one automotive sales and management training company for producing immediate and long-lasting results for its customers for over 30 years. Joe

Verde's training team holds live workshops across North America, and he personally pioneered Virtual Training with JVTN® in 2005. He has authored several books, and has sold and distributed more than 500,000 copies of: "Top 7 Revenue & Profit Sources In Your Dealership," "A Dealer's Guide To Recovery & Growth," "Get Everything You Want In Sales – Goal Setting For Salespeople," "Earn Over \$100,000 Selling Cars – Every Year," "38 Hot Tips On Selling More Cars" and "How To Sell A Car And Close The Sale Today" to help dealers, managers, and salespeople expand and grow their business every year

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This press release can be viewed online at: http://www.einpresswire.com

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