

# Vivaris Capital Disrupts The Traditional Private Equity Fee Structure

*At Vivaris, we believe in performance. Our compensation structure is based only on the results that we are able to deliver to investors.*



SAN JUAN, PUERTO RICO, January 17, 2017 /EINPresswire.com/ -- Vivaris Capital, LLC (“Vivaris Capital,” “Vivaris,”

the “Company,” or the “Fund”) was formed to deliver superior alternative asset returns while mitigating downside risk. The structure deployed by Vivaris uses a portfolio of investment grade securities to diversify risk and to provide liquidity. Our investment strategy targets middle-market, well-established companies and late-stage technology businesses that are at an inflection point and poised for growth.



Successful performance is the only security in business. Our fees are structured to eliminate conflicts and align incentives with our investors. The way we win is to deliver results.

*J. Christopher Mizer,  
Managing Partner*

Capital and aggressive management then drive then drive product, sales, and market expansion. The Fund also invests in and acquires value-added residential and commercial real estate developments where renovations and marketing can lead to significant value appreciation.

Our unique structure [eliminates the recurring assets under management fees](#) for investors to align their interests with those of the asset managers. While many management fees may seem small, they can have a huge impact on an investment portfolio. As Warren Buffett, the billionaire chairman of Berkshire Hathaway Inc. has mentioned, “large investors should be frustrated with fees they’re paying hedge

fund managers who fail to match the returns of index funds... hedge funds [and private equity funds] traditionally charge a management fee that’s 2 percent of assets plus 20 percent on any profits. That’s a compensation scheme that is unbelievable to me.”

At Vivaris, we believe in performance. [Our compensation structure is based only on the results](#) that we are able to deliver to investors. Other investment funds arrange their fees to work best for the managers, not the investors. A 2014 academic research study, Heads We Win, Tails You Lose, written by staff at Cass Business School, discussed the truth of many fund managers who push investors to always beat the benchmark yet are not willing to stand by them during the risk of losses. “What these fund managers want is an annuity which doesn’t fall. Or at least doesn’t fall very much. If managers are as good as their word they should actually be putting their own money where their mouth is.” At Vivaris we stand by our structure and give up management fees because we believe that [we can generate significant upside for investors](#) and rely only on our performance incentives.

J. Christopher Mizer, Managing Partner of Vivaris Capital commented, “Successful performance is the only security in business. Our fees are structured to eliminate conflicts and align incentives with our investors. We are investing to deliver superior results through aggressive management and the

judicious application of financial engineering. The way we win is to deliver results that beat the historical market returns our investors should be able to realize on their own.”

#### About Vivaris Capital

Vivaris Capital, LLC is headquartered in San Juan, Puerto Rico. Vivaris is an alternative asset investment company that allows investors to participate in private equity with more control of risk than traditional models. Vivaris specializes in investments in well-established domestic and international middle-market companies as well as late-stage technology firms and real estate investments. Investments in private companies are traditionally made at an inflection point where additional capital, strategic expertise, and revitalized management incentives are capable of spurring significant economic expansion. These investments are operationally tested and revenue-proven. Vivaris’ real estate investments are targeted at structures that are under-utilized or non-optimized residential and commercial real estate developments where proper renovations and marketing can drive value appreciation.

#### Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Although forward-looking statements in this release reflect the good faith judgment of management, forward-looking statements are inherently subject to known and unknown risks and uncertainties that may cause actual results to be materially different from those discussed in these forward-looking statements, including but not limited to our ability to maintain our website and associated computer systems, our ability to generate sufficient market acceptance for our products and services, our ability to generate sufficient operating cash flow, and general economic conditions. Readers are urged to carefully review and consider the various disclosures made by us in our reports filed with the Securities and Exchange Commission from time to time which attempt to advise interested parties of the risks and factors that may affect our business, financial condition, results of operation and cash flows. If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those expected or projected. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this release. We assume no obligation to update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of this release.

#### Contact

Vivaris Capital, LLC  
Steve Scholl  
Partner  
53 Calle Palmeras  
Suite 601  
San Juan, PR 00901  
(619) 847-0816  
sscholl@vivariscapital.com  
[www.vivariscapital.com](http://www.vivariscapital.com)

Steve Scholl  
Vivaris Capital, LLC  
619-847-0816  
email us here

---

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the

company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.

© 1995-2017 IPD Group, Inc. All Right Reserved.