

Cardinal Air Design to Join Forces with Imperial Systems, Inc.

Cardinal Air Design will represent Imperial Systems Inc. in Ohio to grow and expand business in the area.

JACKSON CENTER, PENNSYLVANIA, UNITED STATES, January 23, 2017 /EINPresswire.com/ -- January 23, 2017 JACKSON CENTER, PA: Joe Dessofoff knows dust collectors. He's worked in the business for fifteen years, representing one of the largest dust collector manufacturers in the country. The decision to move to working with [Imperial Systems](#) came after getting to know the company, the product, and the people.



"Supporting our representatives is very important to us," says Jeremiah Wann, president and CEO of Imperial Systems. "We want them to have all the resources they need and to feel like we're with them every step of the way. We also want them to be able to sell our products with confidence and know we stand behind them."

The quality of the CMAXX dust collector impressed Joe, and he appreciated being able to visit and see the manufacturing process. "It's a really heavy-duty, quality product," he says. "It's well made and solid." After selling dust collectors made by one of the most well-known companies in the business, he feels that Imperial Systems makes a superior product.

The decision for [Cardinal Air Design](#) to represent Imperial Systems wasn't just about the product, though. Representing Imperial Systems in Ohio, Joe knows the CMAXX is made locally and that potential customers can come pay a visit in person. The personal service Imperial Systems provides was also key to Joe's decision. "If I have a problem, I'm not going to get sent to another department. I'm going to be able to go right to someone who can solve the problem."

Imperial Systems is excited to work with someone who has as much experience as Joe Dessofoff at Cardinal Air Design. Joe's 15 years in the business have given him extensive knowledge of the dust collection industry. As a representative he will be a great asset to Imperial Systems.

"It makes us really proud when someone leaves one of the bigger companies and comes to work with us," says Jeremiah Wann. "It tells us that the personal support and the quality of the product make people feel like it's worth taking that step."

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