

TechStar Group Appoints IT Sales Veteran Terry McGraw as Advisor to Accelerate Growth

DALLAS, TEXAS, USA, February 27, 2017 /EINPresswire.com/ -- [TechStar](#) Group today announced that Terry McGraw, a seasoned IT Sales Executive, will be joining its board in an advisory role.



Terry is an experienced business development leader with close to two decades of diversified experience working in IT Product and Professional Services Sales across the US and abroad. Terry currently spearheads business development at Signature Consultants, and has previously held sales leadership roles at Systemware PS, TEKsystems, and most recently at DISYS, where he successfully led the turnaround of an under-performing business unit and positioned it to become the second highest growth office in the company in a 12 month span while managing an overall P&L of \$25M. Terry is a graduate in Business Administration from Furman University, South Carolina.

Speaking on this announcement, Raghu Chittimalla, President & CEO of TechStar Group “We look forward to this strategic relationship with Terry as his experience/guidance is valuable to expand into other regions and position ourselves for the next level of growth”. In addition, “Terry has been our client for over eight years and we are very excited that he accepted our offer to join our board as we engage and help new clients with their strategic resourcing needs while better serving existing ones.”

Ashok Chitiprolu, Managing Partner and CTO of TechStar Group, said, “We are happy to have Terry join our board as we invest in and expand our Professional Services business to reach new heights of growth. 2016 was a great year for us at TechStar and we look forward to the future as Terry can guide us to reach new customers who can benefit from our truly value-added services.”

“I look forward to collaborating and working closely with Terry, as we develop additional strategic relationships and position ourselves for success in a constantly evolving professional services landscape,” said Nimish Mishra, Vice President of Emerging Technologies. “Our combined networks and complementary backgrounds are the catalyst needed for the overall growth we are seeking while serving a broader range of clients.”

Added Terry McGraw, “It is an absolute privilege to work alongside the Executive Leadership at TechStar in an advisory role. I have personally witnessed TechStar grow from a niche small player to established regional IT Services organization, and have a long standing relationship with Ashok and Raghu and a deep respect for their organization overall. I look forward to offering guidance to their professional services business as they maintain their exceptional level of service and quality.”

About TechStar Group:

TechStar Group is a niche Product Development, Business Solutions, and global IT Services firm

based in Dallas, TX. We help drive customer success by leveraging our deep expertise in IT Solutions and Professional Services.

Our approach focuses on providing dedicated delivery teams committed to helping our customers achieve their goals, with an unwavering focus on service and talent quality. We have become a trusted partner of choice for our Fortune 500 clients and have earned their trust by consistently providing value at every step. We now play a critical role in helping our clients formulate their technology strategies to achieve their overall business objectives. Further information is available at www.techstargroup.com

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