

Globalsat Group Appointed as an Inmarsat Enterprise Distribution Partner

Globalsat Group has been appointed as an Enterprise Distribution Partner to Inmarsat Global, the global mobile satellite operator.

DAVIE, FLORIDA, USA, March 3, 2017 /EINPresswire.com/ -- Globalsat Group, a leading consortium provider of mobile satellite services in the Americas, has been appointed as an Enterprise Distribution Partner to Inmarsat Global, the global mobile satellite operator. This new status and enhanced relationship will allow earlier hands-on access to upcoming products, direct hotlines to operations personnel for faster customer support and a higher level of solutions customization. Globalsat Group is the only Distribution Partner with local affiliated companies in nine countries in the Western Hemisphere.

According to Globalsat Group CEO J.

Alberto Palacios, "Our focus on the human factor of satellite communications and our diverse experience across geographical, cultural, technical and regulatory boundaries have enabled us to develop a breadth of expertise. This only increases with every effective solution and every satisfied customer. Gaining Enterprise Distribution Partner status demonstrates the validity of our agile 'mesh

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J. Alberto Palacios

network' organizational structure and end user-oriented philosophy. This understanding of client requirements allow us to find the right channel solution with our network of experts, resulted in an outstanding level of service. We thank Inmarsat for recognizing this and bringing both our of our organizations even closer.”

Paul Gudonis, President, Inmarsat Enterprise, commented on the new partnership: "The Americas are home to several exciting markets, with Latin America and Brazil in particular, demonstrating great dynamism in recent decades. This

agreement enables us to tap into Globalsat's deep understanding of the needs of those markets and its distinct 'mesh network' approach, so together we can provide superior customized access to satellite communications services.



Globalsat
GROUP



inmarsat

“With thousands of Globalsat Group customers depending on these critical communications on a daily basis, this new partnership will enable them to gain competitive advantage through access to innovative products before they reach the general market.”

About Globalsat Group

Globalsat Group is an American consortium founded in 1999 which provides Mobile Satellite Services (MSS) through local presence in the United States, Argentina, Bolivia, Brazil, Canada, Chile, Colombia, Peru and Mexico, as well as distributors in the region’s most important cities. Delivered solutions span all MSS service areas including land, sea and air, serving mobile satellite data and voice for thousands of customers in sectors such as Defense, Government, Utilities, Oil & Gas, Mining, Banking, Media, Agriculture, NGOs and Tourism.

The group received the “[2016 Latin America Satellite Communications Company of the Year](#)” award from the highly recognized international consulting firm Frost & Sullivan. Globalsat Group was also named "Company to Watch" in the category Emergency Response Mobility Satcom Innovation by the Mobile Satellite Users Association (MSUA). For more information please visit <http://www.globalsatgroup.com/>.

About Inmarsat

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat operates in more than 60 locations around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange (ISAT.L). For more information, please visit www.inmarsat.com.

The Inmarsat press release newsfeed and corporate updates are on @InmarsatGlobal.

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