

COLUMBUS, GEORGIA REALTORS® ‘THE McLAIN & BATSON TEAM’ EARN THEIR MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATIONS

COLUMBUS, GEORGIA, USA, March 20, 2017 /EINPresswire.com/ -- Bob and Gail McLain along with their granddaughter Morgan Batson, of CENTURY 21 Premier Real Estate in Columbus, Georgia, are Certified Military Relocation Professionals (MRP's).

Bob says, “My Dad was in the Army Air Force (AAF) and worked in Aviation as a Radio Communications Technician.”

Gail says, “My Dad was in the Army so I understand the situations that they are put in. Women who stay home while their husbands are deployed go through a tremendous amount of stress, worrying about the safety of their spouse overseas while handling all the responsibilities at home and raising the children – my heart just goes out to them. I care about them deeply because they sacrifice so much for our country.”



Morgan reveals, “The Military are such a wonderful group of people who are so loyal to one another, which is why it is very important to give them excellent service. It’s imperative to understand their language, their needs and their circumstances because they deserve the utmost respect for protecting our country and fighting for our freedoms. I never take what they do for granted and I am truly honored to be able to assist them in any way that I can.”

After high school, Bob worked in the textile mill as the Weaving Mechanical Supervisor while attending Southern University College. He later worked for Kimberly Clark Corporation before becoming a tire builder for Michelin Tire Company. It was during this time that Bob decided to get his Real Estate license & begin his current career.

Bob is a Certified New Home Specialist; Certified Marketing Specialist; USAA Certified; Multi-Million Dollar Club; Lifetime member of the Columbus Board of Realtors Circle of Excellence; Phenix City Board of Realtors Circle of Merit; a facilitator of Dave Ramsey Financial Peace University, proud

owner of German Shepherd dogs and a member of Cornerstone Baptist Church in Ellerslie, Georgia.

In the 1980's Gail became a licensed Realtor and like many other homemakers, she thought it would be a 'cool' part-time job. "It didn't quite work out that way!" She says, "I loved working in real estate but with teenage children still at home, I soon realized that it was too much of a sacrifice of family time." Therefore, Gail decided to attend Columbus State University and received a Bachelor's Degree in Finance. She worked in banking for 15 years before retiring in 2011. "To be a great Realtor, you must be full-time and very committed, so many years after my children were grown, I retired from Wells Fargo and became a full-time Real Estate agent working with my husband, Bob."

Gail is currently a member of the Columbus Board of Realtors, the Phenix City Board of Realtors, the Georgia Association of Realtors and the National Association of Realtors. A member of Cornerstone Baptist Church, Gail facilitates Dave Ramsey Financial Peace University classes, loves her German Shepherd dogs, cats, chickens, cooking, sewing, gardening and volunteers at Sound Choices Pregnancy Center.

Morgan graduated from the University of Georgia with a Bachelor's Degree in Science. She says, "I really wanted to be a Physician's Assistant because I always wanted to help people. Then, my

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Gail McLain

grandparents came to me and said 'We really need your help... why don't you come join our team?' I had no idea of what I was getting into, but I was excited and I loved it! I got my Real Estate license in two months and I am so very blessed to have my grandparents in my life. They are extremely supportive of me and encourage me in everything that I do.”

Morgan is a member of the Columbus Board of Realtors Circle of Excellence, the Phenix City Board of Realtors, and the National Association of Realtors. She was awarded the Rookie of the Year for 2016 by the Columbus Board of Realtors. An avid fitness expert, she teaches BUTI yoga and

loves her daily workouts. Morgan is a member of the Junior League of Columbus and enjoys playing on a kickball team with her high school sweetheart & boyfriend of 10 years.



Bob says, "I am so proud of Morgan and I'm so grateful to have her with us, and Gail is my best friend... she keeps me on the straight and narrow. We value the Christian principles and we treat our clients the way Jesus would treat anyone."

Gail says, "I couldn't be more excited to have Morgan on our team, and I love the fact that Bob is such a good Christian. He's got a beautiful heart and soul. We give credit to God for our success. It is a blessing from God and we acknowledge that. All of our clients were sent to us by God and we are here to serve them."

Bob likes working with buyers and meeting new people. He enjoys showing them houses and guiding them through the homebuying process while Gail loves helping the sellers and giving them good home staging & financial advice. It's a match made in heaven!

Morgan says, "We've built our brand around the Military and Veterans. If you don't tap into that, you're missing out on a phenomenal group of people! They can make a choice as to who they want to work with and we're here for them. We know what we're talking about."

Gail agrees. "If I were in the Military, I would want to work with an MRP because they went the extra mile to show that they care and that they are knowledgeable about VA loans and all aspects of Military life. 90% of our clients are Military so we thought it was very important that we all have the Military Relocation Professional Certification."

For more information about "The McLain & Batson Team", please visit these important websites:

<http://www.mclainbatsonteam.com/>

<https://www.facebook.com/ColumbusHarrisCountyGeorgiaHomes/>

http://mvarep.org/profile/McLainBatsonTeam?xg_source=profiles_memberList

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