



# Mazume Solutions signs Reseller Agreement with ATD Technology LLC

*Mazume Solutions extends its full service capabilities by partnering with ATD Technology to deliver IT outsourcing services to the North American market.*

TORONTO, CANADA, March 22, 2017 /EINPresswire.com/ -- Mazume Solutions, a market leader in Lead to Cash optimization services, today announced that it has signed a reseller partnership agreement with ATD Technology LLC based in Lake Grove, New York. Mazume can now offer new IT outsourcing options targeted towards large businesses who are working to transform their Lead-to-Cash core business processes.

Under the agreement, Mazume is authorized to market ATD's services to its current and prospective customers located in the U.S. and Canada. Mazume's goal is to become the one-stop solution for our customers by providing consulting services, software solutions and IT outsourcing services under one roof.

ATD Technology has grown to become a full service provider of IT outsourcing solutions to Fortune 1000, mid cap and small cap companies throughout the U.S. ATD has an outstanding base of existing customers including AT&T, FannieMae, Barclays, Unisys and SiriusXM.

"Our customers are faced with many challenges to grow their businesses while managing costs and improving margins. Mazume's approach has been always to provide high quality services and solutions at an aggressive price point," said Bruno Mariejeanne, CEO of Mazume Solutions Inc. "Our business has grown organically through referrals and from existing customers who return to us to recommend and deliver more value added solutions."

"ATD is nimble and flexible, and we have a long and successful track record of delivering the IT resource that are customers need at price that they can afford. Our large customers can enjoy significant savings as we can deliver highly qualified IT professionals with a diverse set of skills and experience," said Ryon Raghurai, Sales Director at ATD Technology. "ATD maintains quality control with each engagement through a tiered approach to recruiting and our focus on account management. Each client has access to a dedicated Account Manager to ensure that all issues are identified and addressed on a timely basis."

About Mazume Solutions Inc.

Mazume Solutions is a leading consulting firm focused on helping clients effect rapid change and improvements in their operational effectiveness in the areas of order-to-cash processes including credit vetting process, billing and payment, customer services, retention, credit and collections and bad debt. With a strong foundation in the financial, telecommunications and retail energy sector, Mazume Solutions has helped over large companies in the U.S. and Canada deliver dramatic bottom line improvements up to \$100M in annual savings, create new revenue streams and empower employees to drive change and continuous improvement.

Find out more at [www.mazumesolutions.com](http://www.mazumesolutions.com)

## About ATD Technology LLC

ATD is a minority woman owned small business that creates opportunities to match qualified individuals with client programs while meeting all parties' financial and technical goals. ATD is a full service provider with offerings in staffing, consulting and outsourcing markets. ATD serves Fortune 1000, mid cap and small cap companies in the commercial and government sectors in the US market.

See the website at [www.atdtechnology.com](http://www.atdtechnology.com)

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