

# Universal Unveils Free Container Software Offer at the NPSA Show at Paris Hotel in Vegas This Weekend

*Universal Accounting Software will be offering a show-only offer to members of National Portable Storage Association at their Annual Conference this weekend.*

EDGEWATER, NJ, USAUNIVERSAL , April 29, 2017 /EINPresswire.com/ -- Universal Accounting Software, Inc. ( [www.u-a-s.com](http://www.u-a-s.com) ) will be exhibiting at the National Portable Storage Association Annual Conference in Las Vegas today thru May 2nd and will be unveiling a unique show special for attendees only. NPSA members will be able to sign on for a free 12-month Cloud subscription for their industry-specific product, Universal Container & Trailer

Management Software. The company offers both a client/server application as well as a SaaS (Software as a Service) solution. "Our cloud offering is hosted on Microsoft Azure," states Universal's Vice President, Arleen Coletti. "Some software companies host their software themselves, on servers in their own offices. We chose to deploy on Azure for our cloud option because of their focus on



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*Arleen Coletti*

security, privacy, and compliance - factors that are extremely important to UAS and the clients we serve. We did our homework and found that 90% of Fortune 500 companies use the Microsoft Cloud. We feel that our clients, no matter the size, deserve and want the same protected, secure environment that larger companies demand". The show promotion waives one full year of cloud subscription fees for environments of up to 3 users and is designed for smaller companies that rent, sell, lease and modify containers to transition to a completely-integrated solution including full accounting. "Of course, we have many clients with larger environments with multiple locations and 50 users and beyond. However, our Marketing Department wanted to roll

out a promotion for this show that would provide an easy, pain-free point of entry for smaller companies", says Neisy Rodriguez, Director of Sales. The company was founded 27 years ago and developed a container and trailer solution approximately 6 years ago. When the company first joined the NPSA, they were offering their equipment and tool rental software to members. Soon after, they decided to design a completely separate system for container and trailer management. "We quickly learned that selling or renting a container or trailer is very different than selling or renting an air

compressor or a power tool", says Coletti. "Our developers said that if we were going to serve this industry, then we were going to do it right."

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