

The 4 Mindset Shifts for Successful Senior Leadership Revealed

Unite! The 4 Mindset Shifts for Senior Leadership by Sal Silvester, is a must read for senior leaders and the organizations that support their success.

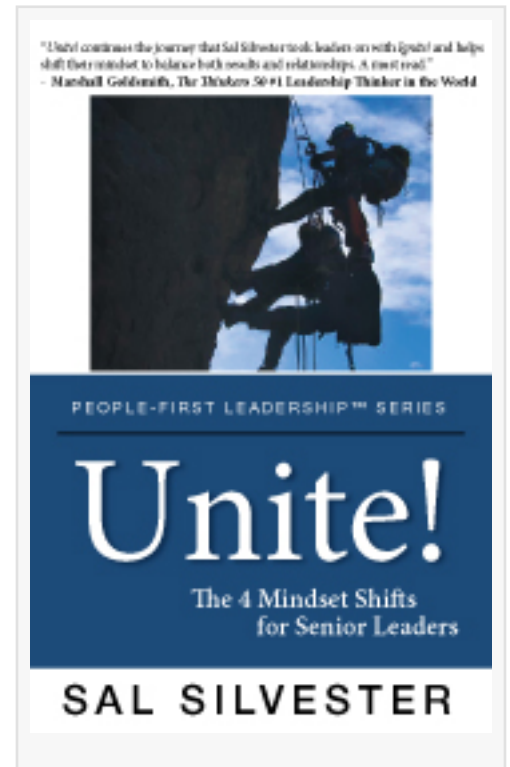
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[/EINPresswire.com/](http://EINPresswire.com/) -- The challenges senior leaders face are more complex and chaotic than at the emerging leader level. And, like it or not, most senior leaders typically get their job because of their technical skills, but ultimately it is their ability to be self-aware and understand their impact on others that makes them successful.

In [Unite! The 4 Mindset Shifts for Senior Leaders](#), Sal Silvester proves success at the senior leader level is less about skill set and more about mindset, and the appropriate behaviors that follow.

Download your free copy of *Unite! The 4 Mindset Shifts for Senior Leaders* from Amazon June 9 through June 13 by visiting <https://www.amazon.com/dp/B0727TS4Q2>.

“In senior leadership, the complexity of the role increases and the consequences of a leader’s behaviors are multiplied,” said Sal Silvester, founder and president of [5.12 Solutions Consulting Group](#), a Boulder-based team and leadership development consultancy, and Coachmetrix, a cloud-based coaching platform. “For many senior leaders, promotion is just the start



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The higher leaders rise, the more consequence there is to their actions. The first sign of trouble that they have lost touch with the basics: not hearing the truth from the people who work for them.”

Sal Silvester

of a whole new set of unexpected problems. My goal with *Unite!* Was to provide a practical model to help understand how senior leadership is different and the mindset shifts it takes to be successful.” Sal explains more about *Unite!* and why it stands out from other leadership books on his video available on YouTube.

Whether preparing for future roles or looking for additional tools to be a more effective senior leader, readers will come away understanding the beliefs and assumptions about themselves and others that drive current behaviors, and where those current beliefs are outdated, overused, and

limiting success.

Combining the power of a learning parable with the *Unite!* Leadership Model™, Sal adeptly coaches readers through the 4 Mindset Shifts; from Smart to Aware, from Problem Orientation to Outcome Orientation, from Getting Compliance & Consensus to Winning Commitment and from Task Manager to Evangelist, and provides thought-provoking reflection questions to quickly gain application to their

workplace.

The 4 Mindset Shifts outlined in the book are the result of observations from hundreds of executive coaching engagements and survey data from both individual contributors and C-suite executives. “As the founder and president of two companies, 5.12 Solutions and Coachmetrix, I can tell you from years of experience coaching senior leaders and executives around the globe that making each of these four underlying mindset shifts is critical,” explains Sal Silvester.

Reviews

“Unite! continues the journey that Sal Silvester took leaders on with Ignite! and helps shift their mindset to balance both results and relationships. A must read.” -- Marshall Goldsmith, The Thinkers 50 #1 Leadership Thinker in the World

“To be successful at senior levels, leaders have to learn how to effectively work with peers who may have competing priorities. Unite! provides a roadmap to navigate this and other complexities through your own shift in mindset.” -- Bryan Timm, President and COO, Columbia Sportswear Company



About the Author

Sal Silvester is a top expert of leadership transformations across organizations and throughout careers. As an Executive Coach and author, Sal draws on his years of experience as a veteran Army officer, Accenture executive, and founder of 5.12 Solutions and Coachmetrix to affect positive leadership behavior change that extends beyond the conference table to the kitchen table. He is a leadership thinker and blogger, and author of [Ignite! The 4 Essential Rules for Emerging Leaders](#) that reached #1 on Amazon's Movers & Shakers list, followed by *Unite! The 4 Mindset Shifts for Senior Leaders*, and a forthcoming collaboration with Marshall Goldsmith entitled *Stakeholder Centered Coaching*. Sal is an avid rock climber and mountain biker, and has competed in six marathons and is an Ironman Triathlon finisher. He's active with Rocky Mountain Rescue, a nationally recognized search and rescue team based in Boulder, Colorado where he lives with his wife and two sons.

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