

# Charlotte Lacy of Austin Executive Homes to be Featured on CUTV News Radio

AUSTIN, TEXAS, UNITED STATES, June 21, 2017 /EINPresswire.com/ -- There's a saying in real estate: people don't care how much you know until they know how much you care. Indeed, relationships are central to buying a home, and no one understands that better than realtor Charlotte Lacy.

Charlotte Lacy is the founder of Austin Executive Homes a boutique firm specializing in residential real estate. Charlotte and her team have a passion for helping people find homes they love. Whether you are looking to buy a home, lease or find an apartment, Austin Executive Homes wants finding your next place to live to be the best experience possible.

"We want to work with people who just want a better life for themselves and their families" says Charlotte. "Our job is to find them a home they fall in love with. If they don't find a home they fall in love with, we haven't done our job."

The Austin Executive Homes motto is "A professional experience with a personal touch." Charlotte helps clients make an informed decision on all real estate transactions to make the process as "smooth as silk".

"A home is a sacred thing. Buying one is a stressful experience and the most expensive purchase you'll ever make, so it is critically important to be a resource, helping clients find the home that not only meets their needs but is also as valuable as the price they pay for it," says Charlotte.

Charlotte grew up in real estate. With a realtor for a mom and a homebuilder for a dad, Charlotte learned real estate by osmosis. She learned to listen, not only with her ears, but also with her heart; to think about the needs of the client before considering her own.



“Every sale to me is a personal thing. I’ve sold homes to my clients’ children 20 years later. It’s a wonderful privilege. That’s why I want to be there from the beginning to the end,” says Charlotte. “I see us growing but I haven’t pursued growth over personal attention to people. I won’t compromise that. If you don’t treat people fairly we don’t want you with us in our firm. Our intention is to serve our people well.”

CUTV News Radio will feature Charlotte Lacy in an interview with Doug Llewelyn on June 23rd at 12pm EDT.

Listen to the show on [BlogTalkRadio](#).

If you have a question for our guest, call (347) 996-3389.

For more information on Austin Executive Homes, visit <http://www.austinexecutivehomes.com>

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