

DOVER, DELAWARE REALTOR® KATE GLEESON EARNS HER MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

DOVER, DELAWARE, USA, June 22, 2017

[/EINPresswire.com/](http://EINPresswire.com/) -- Kate Gleeson is a United States Army Veteran who is dedicated to serving Veterans and Active Duty Military members and their families find a place they can call home.

Kate is a Realtor® at eXp Realty, the Agent-Owned Cloud Brokerage®, in Dover, Delaware, where their network of agents and brokers build their businesses by attending classes, strategizing, collaborating, innovating, and building unity amongst each other in a virtual environment.

Kate was born in Philadelphia, Pennsylvania, raised in Doylestown, and graduated from Central Bucks High School West, where she played soccer and was a captain her senior year. She worked in the summer as an Activities Director at a day camp, running a rock wall and low ropes course for 9-12 year olds.

Kate graduated from the University of Delaware, majoring in Criminal Justice with a Spanish Minor. She had always wanted to be a federal law

enforcement officer and even did her high school senior project on the Secret Service because “My uncle was a Philadelphia cop and when the Secret Service came to town, he was the point man. I was so interested in that line of work and knew that was the direction I wanted to take!”

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Kate Gleeson



However, just when Kate was about to graduate from high school and ready to start college, her guidance counselor mentioned, “I think you would have been good at one of the military academies.” No one had ever said that to her before and so that seed was planted. Because of that seed, Kate decided to join an ROTC program at UD. Early in that first fall semester, a stranger approached her between classes and said “You’re Kate, right? You would LOVE Ranger Company class!” That stranger got Kate hooked and later became a best friend. The class taught different infantry battle drills and leadership tactics and concluded with a Field Training

Exercise. Towards the end of her freshman year, Kate was offered a 3-year scholarship from the Army ROTC program. "I knew from Day 1 that I was meant for the military," Kate says. She willingly accepted the opportunity.

As a cadet, Kate was chosen to attend and graduated from the United States Army Airborne School. She also won the prestigious Marshall Award for being the top cadet in her senior class.

Kate's first choice of branch was to be in the Signal Corps. She was accepted and attended her Officer Basic Course at Fort Gordon, Georgia, and got orders to the 112th Signal Battalion at Fort Bragg, North Carolina. She was a Platoon Leader and one of only 3 females in her company. They supported the Special Forces units when they deployed with their communication equipment. She says, "This was by far my most favorite job of my career... that company was FAMILY. They helped groom me to be the leader I am today and I am forever grateful. I still have strong relationships to this day with many of those Soldiers."

Kate was deployed first to Mosul, Iraq and also to Qatar before returning back to Fort Bragg and taking over as her company's Executive Officer. Shortly after that she got orders to be the Executive Officer at Bravo Company, 3rd Psychological Operations (PSYOP) Battalion - the TV and radio broadcast company that supported the other battalions in the 4th PSYOP Group.

While Kate was at the POG, she "sold her way" into Jumpmaster school. "I remember that there were only four slots open, and there were five of us on standby to get in the class. There was an SF Sergeant Major who only wanted to let one more in, but I guaranteed him that the last two of us would graduate if he let us both in. That got a nervous look from the E-6 next to me. Good thing the SGM believed me. We both were first time 'GOs'!"

Kate did decide to get out of the military after 4+ years for personal reasons yet landed an incredible job with Ethicon Endo Surgery, a division of Johnson&Johnson, selling medical devices used in surgery. It was an incredible training opportunity to learn and hone her sales skills.

After she bounced around to Long Island, Seattle, and Denver with J&J, Kate decided to take a leap of faith and move back east so she could marry her college crush. Leaving J&J was necessary, so she took her father's advice and started a career in real estate. It clicked! She signed up for the real estate class and has never looked back!

Kate has thrived in every aspect of her new calling ever since. She takes a consultative sales approach with her clients and her main goal is to keep the process simple while keeping more money in their pockets.



Kate has never forgotten the importance of educating and informing the public of the sacrifices that our military men and women experience every single day – whether overseas or at home. She has lost a number of friends and Soldiers to suicide and is focused upon bringing a deeper awareness to the reality of this tragedy.

In that same spirit, Kate partnered with fellow eXp Realty Realtor® Dan Sawyer to create a fundraiser for the Delaware Veterans Trust Fund, sponsored by the Friends of Delaware Veterans, Inc. The Friends' sole job is to raise money for the fund, which has ZERO overhead, meaning 100% of the fund goes back to Delaware Veterans.

Kate works in the Dover Air Force Base community and loves working with anyone moving in and out of the base. She is familiar with VA loans, has incredible connections to VA lenders, and is knowledgeable in the military moving process.

For more information about “Military Friendly Agent” Kate Gleeson, please visit these important websites:

<http://de.exprealty.com/agents/Kate+Gleeson>

http://mvarep.org/profile/KateGleeson?xg_source=profiles_memberList

<http://www.zillow.com/profile/kategleeson/>

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