

HONOLULU, HAWAII REALTOR® STACIE SEGOVIA EARNS HER MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

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/EINPresswire.com/ -- Stacie Segovia is a beautifully enlightened spirit whose presence is felt by everyone who is within and around her sphere.

Stacie is a gifted Real Estate agent in Hawaii, working with Century 21 All Islands Fine Homes & Estates. Born in Honolulu, Stacie went to Pearl City High School and then to Cannon's Business College graduating with an Associate's Degree in Computer Information Systems. Shortly thereafter, her uncle, Lieutenant Colonel Maurice Hayashi, asked her to travel with him to California, where he was to be stationed at March Air Force Base. She met him in Falls Church, Virginia, to drive with him to the West Coast. Reflecting upon her experience on the East Coast, Stacie says, "I was lucky to have the opportunity to visit the Smithsonian Museums in the area. I spent my days walking around Washington, D.C. and loved it. My uncle and I decided to take our time and leisurely drive across the country to California"



Once in California, Stacie lived in Torrance for twenty-three years, where she worked at American Honda Corporation, Nissan Motor Corporation and Toyota Motor Corporation, USA, where she was employed for 15 years. Her positions at Toyota were Database Administrator, Project Manager, and Information Security Management. While living in

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Stacie Segovia

California and working full-time at Toyota Motor Corporation USA, Stacie decided to pursue Real Estate during that time because she always wanted to learn about what it takes to make a house a home. While taking the real estate class the Broker, Jim Utterbeck, with Century 21 Action, gently encouraged her to take the exam. He said, "You have a great personality and you would be a terrific Real Estate agent. If you pass the exam, I will hire you." She passed and he hired her.

As life happens, Stacie's parents were getting older and she didn't hesitate when her father asked if she would consider moving back home to Hawaii and help to take care of them. She and her sister continue to care for her parents.

Memories of her life experiences beckoned Stacie to reflect upon her recollections. "In California," she recalls, "I kept my Hawaiian culture within myself so that I didn't lose touch with where I came from. You can lose some of that 'Aloha Spirit' that you were born with when you leave Hawaii. It was important for me to treat everyone with respect, keep a smile on my face and say 'hello' to everyone who I met. Some people thought I was trying to flirt with them, but that was not the case. My nature is just friendly and that's who I am."

When Stacie returned to Honolulu, she reunited with some of her dearest friends. Stacie reveals, "My hula teacher, Kekimoku Yoshikawa suggested that I look up Gwen Kamisugi to learn Lauhala Weaving, which is the plaiting of leaves. I learned to make hats, purses, pillows, bracelets, baskets, book covers and mats – which I currently sell strictly by word of mouth. My work has been on exhibition at Queen Emma's Summer Palace, the summer retreat for Queen Emma of Hawaii from 1857 to 1885. It is a historical landmark preserved by Daughters of Hawaii. Eventually my experience led to me becoming a lauhala teacher 'kumu lauhala'. My main objective for lauhala weaving is to continue to perpetuate the art and culture of lauhala."

As a Realtor, Stacie says, "I really enjoy being able to see individuals finally get to have what their dream has always been, which is to own or live in their dream house in Hawaii, yet it is still a seller's market with a massive Military population."

When reflecting upon the Military, which brings millions of dollars into the State of Hawaii each year, Stacie has her own viewpoint upon the matter. "The Military individuals are being out-bid by investors who are coming to the Islands with cash. It breaks my heart to tell them that they were outbid. But, when it happens and they finally do get into their house, it's the best feeling in the world to me. You WANT your sellers to know that the people they sold their house to are going to love it the way they loved it."

An epiphany came over Stacie while driving around Hawaii with her brother, a Police Officer. She saw Military members 'driving like crazy' as she explains. "My brother reminded me that many of them have Post Traumatic Stress Disorder (PTSD) and we need to be more sympathetic and not judge as we do not know everyone's story. At that moment I immediately knew I wanted to help the individuals that protect us by serving our country. When Military members and their families come here, I want to help find a safe place for them."

Stacie continues, "My broker told me about the Military Relocation Professional (MRP) Certification for Real Estate agents. Since we have a lot of Veterans here as many of them want to retire in Hawaii



it was a great opportunity for me to help. I want to give back to the Military because I didn't serve and I want to help in any way that I can due to the respect I have for them on all levels."

Stacie serves the entire Island of Oahu, including Honolulu, Ewa Beach, Kunia, Kapolei, Makakiko, Millani, Pearl City, Waipahu, Aiea, Salt Lake, Kaneohe, Kailua, Wailua and North Shore.

Stacie welcomes Military members and families who are retiring or PCS'ing to Joint Base Pearl Harbor Hickam, Schofield Barracks, Fort Shafter, Kaneohe Marine Corps Base and all other Military communities in Hawaii.

For more information about Stacie Segovia, please visit these important websites:

<http://www.century21.com/real-estate-agent/profile/stacie-segovia-P25370576>

http://mvarep.org/profile/StacieSegovia?xg_source=profiles_memberList

https://issuu.com/c21allislands/docs/hm_issue1_2015_web

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