

EJL Wireless Research Reports Global Enterprise Small Cells Hit Record Shipments in 2016

Enterprise BTS-based small cells capture 92% share; Total shipments reach 1 million units in 2016

SALEM, NH, UNITED STATES, June 30, 2017 /EINPresswire.com/ -- Global enterprise in-building wireless (IBW) BTS/controller-based small cell shipments increased by 150% in 2016 to record unit volumes, according to the latest report from EJL Wireless Research titled "Global In-Building Wireless BTS/Controller-based Small Cells Market Analysis and Forecast, 2017-2021 1st Edition." "Strong market demand in 2016 allowed the market to reach the 1 million units level for the first time," says founder and President, Earl Lum. EJL Wireless Research defines BTS/controller-based small cells as products specifically designed for enterprise in-building wireless market verticals for buildings in the 100k-500k sq.ft. size.

EJL Wireless Research predicts that 2017 shipment volumes will increase by 20% with continued growth through 2021. Controller-based small cell shipments are expected to gain market share over the next five years as solutions from suppliers such as

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Ist Edition

Global In-Building Wireless BTS/ Controller-based Small Cells
Market Analysis and Forecast, 2017-2021
June 2017

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CommScope and SpiderCloud are qualified into mobile operators. EJL Wireless Research forecasts that small cell demand will also be driven by environmentally friendly building standards such as Leadership in Energy and Environmental Design (LEED) which prevent wireless signals from the outdoor macrocell network to penetrate into buildings.



DAS will continue to struggle while small cells will become the dominant in-building wireless solution in China"

Earl Lum, President, EJL

Wireless Research LLC

"Huawei Technologies' <u>LampSite</u> product was the leader in unit shipments with Ericsson Radio Dot moving up to second overall in 2016. The largest region for shipments was China and we expect that China will continue to be the market driver over the next five years. Because the market in China does not depend on mobile operator network sharing, distributed antenna systems (DAS) will continue to struggle while small cells will become the dominant in-building wireless solution in

China," says Lum.

EJL Wireless Research provides proprietary, accurate and cutting-edge market analysis and consulting services on the wireless technology ecosystem and defense and aerospace industries. The firm's wireless infrastructure research division focuses on all vertical elements of the wireless ecosystem including mobile subscribers, mobile operators, mobile handsets, mobile infrastructure and mobile content. In addition, the firm provides analysis across horizontal technology suppliers including RF semiconductor materials. RF semiconductor/components. subsystems and OEMs. Our goal is to provide our clients with mission critical market analysis and information.



Earl Lum, President EJL Wireless Research

EJL Wireless Research believes it has a corporate responsibility, both local and international, in giving back to the community. Please visit our website for more information about the charitable organizations it supports at http://www.ejlwireless.com/corporate-and-social-responsibility.html.

EJL Wireless Research is managed by Earl Lum. Mr. Lum has more than 20 years of experience within the wireless industry including 8 years as an Equity Research Analyst on Wall Street covering the global wireless industry. The company is headquartered in Salem, NH. For more information about EJL Wireless Research, please visit the company's websites at www.ejlwireless.com.

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