

## Agent's Guide Introduced by World's Leading Real Estate Platform for all Industry Professionals

GREL.ORG, the provider of online real estate education & technology solutions, today announced the launch of their New Agent's Guide to Real Estate

PALO ALTO, CALIFORNIA, UNITED STATES, September 18, 2017 /EINPresswire.com/ -- Global Real Estate Licence, the provider of online real estate education & technology solutions, is pleased to announce the launch of their New Agents Guide to Real Estate. It is designed to introduce 'The World' of real estate to every potential agent, with a focused target on new agents, in which they will be taught from beginning to end, the processes, tips and tricks of the industry. Real estate agents will now be able to access personalized, powerful information on topics such as: "Should I get into real estate, making the



decision and leaping, sales master, offline/online prospecting, mastering real estate skills, rejection, branding & marketing, becoming a market expert" and more. This guide is will act as an online real estate <u>training</u> tool where the agents are able to learn advanced strategies, and find out if this industry is for them. GREL is humbled by the amount of feedback and questions given daily so they sought out to answer the question "How Do I get Started in Real Estate?"

"One of the greatest advice a new <u>real estate agent</u> can receive, is that the industry mainly revolved around knowledge and discovery. In other words, you need to know what you are doing, and, potential clients needs to be aware that you know what you are doing. There are so many layers in setting up your real estate business, which is vital for new agents to learn. The majority of agents work strictly off of commission, which means they only 'eat what they kill'. By being well informed, prepared and maintaining an actionable strategy, new agents can bypass the struggle and jump right into the potential of the industry. We've had a lot of contribution and real life scenarios placed into the guides to assist newer agents to set their goal on thriving in the industry, not just surviving. It doesn't matter if you have been in the industry for 10 months or 10 years, if you don't have a solid strategy, you will continue to struggle."

This new edition to the GREL website has information regarding powerful tactics which are designed to potentially make its readers into top selling real estate agents. The tools, database templates, and valuable information will help teach the users the necessary real estate knowledge to enhance on their skills, while properly understanding marketing strategies. Individuals looking to advance on their real estate career and active agents in the market today both have access to becoming top agents by implementing each of these to help with their real estate journey.

## About Global Real Estate Licence:

GREL is a California-based organization that provides real estate training, licensing and guidelines to real estate professionals around the world. The online business platform by GREL helps users build their real estate knowledge, enhance skills, and properly brand their business for success. Real estate licence editions provided by GREL are designed to help real estate professionals understand the property market, master the skills required for success, and implement robust strategies required for success in real estate. Visit our website to learn more about Global Real Estate Licence: <a href="https://grel.org">https://grel.org</a>

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