

nexogy to Provide White Label and Reseller Partners a Proprietary BSS/OSS Solution to Set Their Own Prices

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/EINPresswire.com/ -- nexogy®, recognized as one of South Florida's fastest growing technology companies, announced that it has expanded its service offering to provide a White Label and Reseller application allowing IT companies and MSPs to offer Cloud PBX services using their own brand or nexogy's.

"Traditional Cloud PBX providers miss out on the opportunity to offer bigger revenue potential to their channel partners by simply offering a percentage of the revenue as an agent's commission," said Felipe Lahrssen,

nexogy's COO. "nexogy now offers the opportunity for Partners to set their own prices and increase their margin and revenue potential up to 100% more."



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*Felipe Lahrssen, VP of Sales
at nexogy*

Channel Partners and Agents can capitalize on nexogy's proprietary BSS/OSS allowing them to create proposals, configure services, provision devices and bill for services while complying with local state and city taxes. nexogy's integration with Tier 1 providers allows for number porting, new number and toll-free selection and E911 service.

nexogy sales are currently 100% focused on the Channel; Partners are provided with different choices with more revenue potential.

Moreover, nexogy's proprietary BSS/OSS allows partners and agents to upload their own product catalog helping them bill and account for an existing product portfolio. nexogy will

handle all the provisioning process for each customer and will provide support through the entire process.

About nexogy

nexogy is a complete managed service provider that gives small- and medium-sized businesses the

power to manage all of their communications from anywhere, at any time. nexogy has been providing communications services to thousands of businesses since 1999, bringing new technology to your desktop and devices, matched with outstanding support and customer service. For more information, visit www.nexogy.com.

oliver verde
nexogy
3055035293
email us here




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