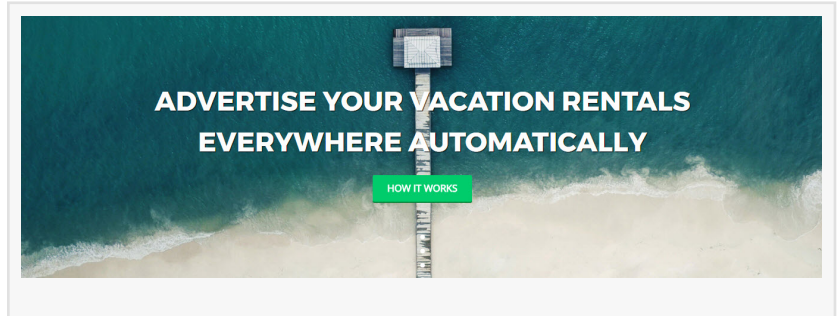


Rentals United continues aggressive expansion on all four continents

Rentals United, a company specialized in online distribution for alternative lodging, continues its rapid expansion in every corner of the world.

BARCELONA, CATALUNYA, SPAIN, August 31, 2017 /EINPresswire.com/ -- Rentals United, a company specialized in online distribution for alternative lodging, continues its rapid expansion in every corner of the world by broadening its partnerships with key industry players and acquiring new prestigious clients.



The company, after an initial focus on the European and US markets, is expanding its distribution network to the Asian market (Agoda) and the Latin American market (Despegar.com). Agoda is one of the leading providers of travel and accommodation reservations in Asia, while Despegar.com is the largest travel agency in Latin America with sales up to 3,5 billion US dollars.

“

A strong Channel Manager dedicated to connecting not just the global sites, but also the niche sites is very much needed in the industry.”

Mathias Steyskal (CEO)

The possibility to have such a global 2-way & real-time distribution network is attracting new clients every month, among which the widely known OneFineStay (owned by Accor Hotels), StayAlfred (Inc. 500 fastest-growing private

companies), Oasis, BeMate, Veeve and many more.

[Rentals United Channel Manager](#) allows vacation rental owners and property managers to seamlessly advertise their properties on top performing listing sites like Booking.com, Expedia, and AirBNB as well as on [niche listing websites](#) tailored to specific locations or typology of accommodation offered.

“There’s a need beyond what OTAs can deliver. For specialised holidays where travelers have specific needs, like disabled travel for example, OTAs will not be able to adapt their searches easily,” says Mathias Steyskal, CEO at Rentals United, “This is why a strong Channel Manager dedicated to connecting not just the global sites, but also the niche sites is very much needed in the industry. Our connected niche sites account for 30% of the bookings generated through our platform.”

Rentals United not only excels for the quantity and quality of connections offered with booking channels, but also for the full integrations it offers with [property management softwares](#) worldwide. Rentals United partners with more than 30 PMSs worldwide amongst which the recently added YesbookIt, one of the leading PMS in Australia.

About Rentals United

Rentals United is the brain child of the founders of 4 vacation rental companies. In 2012 they came together at a round table to brainstorm ideas on how they could distribute their properties more effectively. Even though competitors, they thought to unite and create a platform that would automatically advertise pricing, calendars and property information onto all the listings sites out there. Rentals United was born. Today Rentals United is the leading channel manager for alternative lodging globally.

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