

Sword Active Risk sees enthusiastic take up of new SaaS delivery options for Active Risk Manager

SaaS delivery shortens Time to Value for users as Sword Active Risk transitions to the Cloud

MAIDENHEAD, BERKSHIRE, UK, September 1, 2017 /EINPresswire.com/ -- [Sword Active Risk](#), a supplier of specialist risk management software and services, has extended its delivery options for Active Risk Manager with a Software-as-a-Service offering. The new SaaS option that utilizes Amazon Web Services (AWS) has been enthusiastically greeted by customers.

ARM customers now have the choice of an On-premise install – still the preferred option for many organizations that need to keep everything in-house - and Hosted with a perpetual or term license.

Keith Ricketts, Vice President of Marketing at Sword Active Risk commented; “Increasingly we are seeing organizations looking for a much faster Time to Value on their risk and opportunity management deployments. By expanding our delivery options to include a range of SaaS based services we have attracted new customers in a much swifter timeframe.”

Ricketts continued; “Customers utilizing the new services are able to go live with the ARM solution almost immediately and certainly in a fraction of the time for a full, on-premise roll-out. There are fewer operational overheads, and a much lower reliance on IT. All of these reasons, combined with a move from cap-ex to op-ex means that Sword Active Risk has seen a surge in SaaS signings.”

Nick Scully, CEO at Sword Active Risk concluded; “As an established business that lists many household names across the globe as our customers, we are able to maintain our profitability while transitioning to a SaaS based delivery model. There will always be organizations that require a totally locked down solution that is managed in-house, and we will continue to be committed to supporting this model. Our new SaaS-based solutions enable our clients to benefit from ARM, and the support that it provides for a risk-based culture within a company, immediately while lowering internal customer overheads and maintaining flexibility and agility. For Sword Active Risk the SaaS delivery model enables us to forecast our revenue with much greater certainty and therefore plan our business accordingly.”

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