

## Recently Closed: 192a Norman Avenue

*Trophy Townhouse A Pace Setter for Greenpoint Single Family Homes*

BROOKLYN, NY, USA, September 7, 2017 /EINPresswire.com/ -- Recently Closed: 192a Norman Avenue

BROOKLYN, NY (September 7, 2017) –The trophy townhouse at 192a Norman Avenue recently closed in an off market transaction.

Warren Lewis Sotheby's International Realty agent Michael Kawochka represented the happy buyers, making the introduction to the developer while the home was undergoing a gut renovation. Kawochka, a Greenpoint local, orchestrated the pre-market sale in just one showing. The ink on the contract was dry while the paint on the house was still wet. Case studies like this illustrate the importance of the right relationships and the superior results made possible by selecting the right broker.



Trophy Townhouse Sold By Michael Kawochka of Warren Lewis Sotheby's International Realty

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192a Norman Avenue will set the pace while raising the bar for what a renovated townhome should look like and sell for.”

*Michael Kawochka*

The sale price is likely a record for a Greenpoint single family home. “Thoughtfully laid out and reconfigured as a single family (from a legal two family); appointed with top of the line fixtures; and a tasteful, understated aesthetic the home appraised accordingly. As such, it will set the pace while raising the bar for what a renovated townhome should look like and sell for,” Kawochka submits. “The developer cut no corners and compromised no standards when renovating the home. I like to think they did the same when selecting a

broker to sell it. And as a Greenpoint neighbor, I’m glad to report this new comp raises the value of homes nearby. A rising tide lifts all boats.”

The trade press cited Greenpoint as a pace-setter for property values among Brooklyn neighborhoods (<http://therealdeal.com/2016/04/25/greenpoint-bed-stuy-had-bks-fastest-rising-condo-prices-trdata/>). Asserts Kawochka: “With its blue ribbon schools touting Polish and French language programs, access to waterfront, and more than 95 acres of local parks, playgrounds and green space it’s no wonder Greenpoint is a most sought after destination for Brooklyn home buyers.”

Greenpoint was famously ranked 5th in New York Mag's 50 Most Livable Neighborhoods feature (<http://nymag.com/realestate/neighborhoods/2010/65374/>) and 1st when adjusting the criteria sliders for “Married With Children.” (<http://nymag.com/realestate/neighborhoods/2010/65355/>)

Want to know more about living in Greenpoint? Ask a local. Email Michael@WarrenLewis.com

The Sotheby's International Realty network currently has more than 20,000 sales associates located in 880 offices in 69 countries and territories worldwide.

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Press requests for additional high resolution photos:  
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