



Auto/Mate Presents "The Auto Dealer's 5-Step Guide to Team Building" in DrivingSales Webinar

ALBANY, NY, UNITED STATES, September 11, 2017 /EINPresswire.com/ -- Auto/Mate Dealership Systems announced today that Mike Esposito, president and CEO of Auto/Mate, will present a FREE DrivingSales webinar titled "The Auto Dealer's 5-Step Guide to Team Building." The webinar is scheduled for Thursday, Sep 21 at 2 p.m. EST.



"Managers that want to create a high-performance workplace culture must first learn how to build and manage a team," said Esposito. "Benefits of building a strong team include higher levels of employee productivity, accountability and a more positive and energetic work environment."



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Mike Esposito, President and CEO, Auto/Mate

In this webinar, you'll learn why your dealership not only needs skilled employees, but also a cohesive team that strives to accomplish a common goal. More than 85 percent of all workplace failures have been attributed to lack of collaboration and/or ineffective communication.

Esposito will explain the difference between department-based teams and cross-functional teams, and why your

dealership needs both. Additionally he will review traditional reward systems, why they don't work and reveal a modern-day reward system proven to motivate your employees.

A strong team atmosphere is an essential part of a winning workplace culture. This webinar is designed for management-level employees, and those who aspire to become managers, in a dealership.

To register, click here. For more information, visit www.automate.com or call 877-829-7020

About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system (DMS) software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. Our Automotive Management Productivity Suite (AMPS) is a user-friendly, feature-rich DMS in use by more than 1,350 auto dealers nationwide. Auto/Mate has received DrivingSales Dealer Satisfaction Awards every year from 2012 to 2016.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its "Designed By Car People For Car People™" slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades. For more information follow us on Twitter @AutoMateDMS and subscribe to our blog at www.automate.com/blog.

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