

# Australia Health & Beauty Retailing Market 2017 -Develop Market-Entry and Market Expansion Strategies 2021

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#### **SUMMARY**

WiseGuyReports published new report, titled "Health & Beauty Retailing in Australia, Market Shares, Summary & Forecasts".

"Health & Beauty Retailing in Australia, Market Shares, Summary & Forecasts to 2021" provides data for historic and forecast retail sales, and also includes information on the business environment



Health & Beauty Retailing in Australia

and country risk related to Australian retail environment. In addition, it analyzes the key consumer trends influencing Australian health and beauty industry.

This report provides a detailed analysis of both the historic and forecast market data of retail sales of health and beauty segment across key channels in Australia. In addition, it provides an overview of changing shopping trends, the influence of various economic variables on the retail industry, new online and technology trends, the competitive landscape across various channels. The report also details major retailers in the segment with their product proposition analysis and market positioning in 2016 along with recent key developments. In-depth analysis of the latest trends in consumer shopping, covering the factors driving shopping, consumer insights, market dynamics.

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What else does this report offer?

- In-depth analysis of the latest trends in consumer shopping, covering the factors driving shopping, consumer insights, market dynamics (covering 26 product categories),
- The report also details major retailers in each category group with their product proposition analysis and market positioning in 2016 along with recent key developments
- Market insights based on consumer trends, changing economic and demographic factors, technology innovations, and other macroeconomic factors
- Retail sales and the fastest-growing product categories, which include Clothing, Footwear, Books, News and Stationery, Electrical and Electronics, Food and Grocery, Health and Beauty, Furniture and Floor Coverings, Home and Garden Products, Music, Video and Entertainment Software, Sports and Leisure Equipment, Jewelry, Watches and Accessories, and Luggage and Leather Goods

- Qualitative and quantitative insights of changing retail dynamics across various channels

## Scope

- Competition in the health and beauty market continues to rise
- Ageing population to spend more on health and beauty
- Online platforms are the major drivers
- Social media has a significant influence

## Key points to buy

- Gain a comprehensive knowledge on health and beauty sector in the Australian retail market and develop a competitive advantage from the start of your supply chain
- Investigate current and forecast behavior trends in health and beauty category to identify the best opportunities to exploit
- Analysis of key international and domestic players operating in the health and beauty market
- Explore novel opportunities that will allow you to align your product offerings and strategies to meet demand by analyzing the vital economic and population trends, key consumer and technology trends influencing the health and beauty market.

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