

## Wine Sector in Hong Kong is Forecast to Grow at 2.1% CAGR in Value Terms During 2016-2021

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SUMMARY

WiseGuyReports published new report, title "Wine Sector in Hong Kong".

Country Profile report on the Wine sector in Hong Kong provides insights on high growth markets to target, trends in the usage of packaging materials, category level distribution channel data and market share of brands.



The Wine sector in Hong Kong is driven by the rise of Wine bars in Hong Kong, offering Wines from new world countries and high influence of Western culture in the country. Of all the markets, Still Wine is the largest in both value and volume terms, while Fortified Wine is forecast to register the fastest growth in value terms during 2016-2021. On-trade transactions accounted for the leading distribution share in Hong Kong's Wine sector. Glass is the most commonly used package material in the sector in 2016. Viña Concha Y Toro S.A, Cape Mentelle Vineyards, and Treasury Wine Estates Vintners Limited are the leading market players in Hong Kong's Wine sector.

What else is contained?

- Market data: Overall market value and volume data with growth analysis for 2011-2021.

- Category coverage: Value and growth analysis for Fortified Wine, Sparkling Wine and Still Wine with inputs on individual category share within each market and the change in their market share forecast for 2016-2021

- Leading players: Market share of brands and private labels, including private label growth analysis from 2011-2016

- Distribution data: Percentage of sales within each market through distribution channels such as

On-trade, Hypermarkets & Supermarkets, Convenience Stores, Food & Drinks Specialists, and others

- Packaging data: consumption breakdown for package materials and pack types in each market, in terms of percentage share of number of units sold. Package material data for Glass, Rigid Plastics, Paper & Board, Flexible Packaging, Rigid Metal and others; pack type data for: Bottle, Stand Up Pouch, Bag-In-Box, Carton-Liquid and Can.

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Scope

- The Wine sector in Hong Kong is forecast to grow at 2.1% CAGR in value terms during 2016-2021

- The Fortified Wine market is forecast to register the fastest growth during 2016-2021

- On-trade transactions accounted for the leading distribution share in Hong Kong's Wine sector

- Concha Y Toro accounts for the leading share in Hong Kong's Wine sector

- Glass is the most commonly used package material in Hong Kong's Wine sector

Key points to buy

- Identify high potential categories and explore further market opportunities based on detailed value and volume analysis

- Existing and new players can analyze key distribution channels to identify and evaluate trends and opportunities

- Gain an understanding of the total competitive landscape based on detailed brand share analysis to plan effective market positioning

- Access the key and most influential consumer trends driving Wine consumption, and how they influence consumer behavior in the market which will help determine the best audiences to target

- Our team of analysts have placed a significant emphasis on changes expected in the market that will provide a clear picture of the opportunities that can be tapped over the next five years, resulting in revenue expansion

- The packaging analysis report helps manufacturers, in identifying the most commonly used packaging materials in the sector

- Analysis on key macro-economic indicators such as GDP per capita, population (overall and breakdown by age), and consumer price index. It also covers a comparative analysis of political, economic, socio-demographic, and technological indicators (PEST) across 50 countries.

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