

Confectionery Saudi Arabia Market Supply and Consumption 2017 Market Research Report

Confectionery Saudi Arabia Market 2017 Analysis, Opportunities and Forecast to 2021

PUNE, INDIA, October 6, 2017 / EINPresswire.com/ -- Summary

Saudi Arabia represents the largest market for Confectionery products in the Middle East & Africa region. Increasing consumerism and growing middle class population are driving the Saudi Confectionery sector. Of the three markets, Chocolate is the largest in value and volume terms, while the Gum market is forecast to register the fastest growth during 2016-2021. Hypermarkets & Supermarkets is the leading channel for the distribution of Confectionery products in the country. Flexible Packaging is the most commonly used package material in the sector, while Rigid Plastics is forecast to register the fastest growth during 2016-2021. Mars, Incorporated, Ferrero, and Mondelez International, Inc. are the leading market players in the Saudi Arabian Confectionery sector.

Country Profile report on the Confectionery sector in Saudi Arabia provides insights on high growth markets to target, trends in the usage of package materials, category level distribution channel data and market share of brands.

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What else is contained?

- Market data: Overall market value and volume data with growth analysis for 2011-2021.

- Category coverage: Value and growth analysis for Chocolate, Gum, and Sugar Confectionery with inputs on individual category share within each market and the change in their market share forecast for 2016-2021

- Leading players: Market share of brands and private labels, including private label growth analysis from 2011-2016

- Distribution data: Percentage of sales within each market through distribution channels such as Cash & Carries and warehouse Clubs, Hypermarkets & Supermarkets, Convenience Stores, Food & Drinks Specialists, eRetailers and others

- Packaging data: consumption breakdown for package materials and pack types in each market, in terms of percentage share of number of units sold. Package material data for Glass, Flexible Packaging, Paper & Board, Rigid Plastics, and others; Pack data for: Carton, Film, Bag/Sachet, Tub, Wrapper, Bottle, and Tube.

Scope

- The Confectionery sector in Saudi Arabia accounted for 26.59% volume share in the Middle East & African region.

- Per capita consumption of Chocolate is noticeably higher compared to other Confectioneries in Saudi Arabia.

- Hypermarkets & Supermarkets is the largest distribution channel followed by Convenience Stores.

- Galaxy accounts for the leading share in the Saudi Arabian Confectionery sector.

- Flexible Packaging is the most commonly used package material in the Saudi Arabian Confectionery sector.

Reasons to buy

- Identify high potential categories and explore further market opportunities based on detailed value and volume analysis

- Existing and new players can analyze key distribution channels to identify and evaluate trends and opportunities

- Gain an understanding of the total competitive landscape based on detailed brand share analysis to plan effective market positioning

Manufacturers can identify the opportunities to position products with H&W attributes/benefits
 Access the key and most influential consumer trends driving Confectionery products consumption, and how they influence consumer behavior in the market which will help determine the best audiences to target

- Our team of analysts have placed a significant emphasis on changes expected in the market that will provide a clear picture of the opportunities that can be tapped over the next five years, resulting in revenue expansion

- The packaging analysis report helps manufacturers, in identifying the most commonly used packaging materials in the sector

- Analysis on key macro-economic indicators such as GDP per capita, population (overall and breakdown by age), and consumer price index. It also covers a comparative analysis of political, economic, socio-demographic, and technological indicators (PEST) across 50 countries.

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