

Centerity Systems Announces Strategic Relationship with Ingram Micro

Centerity's award winning IT performance analytics platform entered into a distribution agreement with the world's largest wholesale technology distributor.

NEWTON, MA, UNITED STATES, October 10, 2017 /EINPresswire.com/ -- Centerity Systems Inc., the leading provider of unified IT performance analytics and business service management solutions, today announced that it has entered into a distribution agreement with [Ingram Micro Inc.](#), the world's largest wholesale technology distributor and a global leader delivering a full spectrum of global technology and supply chain services to businesses around the world. Under the terms of the new agreement, Ingram Micro Advanced Solutions Division will provide sales and support to accelerate the adoption of Centerity technology into key markets (SIs, MSPs, CSPs, and Resellers), from small-and-medium businesses (SMB) through enterprise-level engagements in the U.S and Canada.



Donald Scott, Sr. Manager, Emerging Vendor Initiative, Advanced Solutions at Ingram Micro said, "Ingram Micro is pleased to collaborate with Centerity Systems to help our channel partners improve the performance and reliability of their information and operations technology. Centerity's solutions have a track record for delivering guaranteed service levels in record time without compromising quality and CSAT metrics," said Scott. Ingram Micro sales force is excited about the addition of Centerity Systems to its portfolio and enable channel partners to deliver complete, end-to-end performance analytics coverage for all IT, IoT and operational environments with greater ease and efficiency.

Marty Pejko, COO of Centerity Systems said, "We are pleased to be a part of Ingram Micro Advanced Solutions portfolio. Ingram Micro market presence will improve Centerity's branding and visibility to all verticals," said Pejko. Centerity's customers regularly report reduced downtime, faster mean-time-to-repair (MTTR), and fewer no-trouble-found (NTF) and false positive service calls. As a result, these companies are experiencing better service level agreement (SLA) performance, increased quality, and higher customer satisfaction (CSAT) scores.

Centerity's solutions help companies identify IT and IoT/IloT system dependencies that act as performance bottlenecks, and to reduce the variation (increase consistency) in how performance problems are addressed. In this way, Centerity is a critical component of lean and six-sigma (LSS) initiatives and plays a critical role in ensuring profitability. Centerity was added to the Advanced Solutions Division following a thorough evaluation of its performance analytics capabilities for big data (SAP HANA, Hadoop, etc.) and Converged/ Hyper-converged environments (VxBlock, VxRail, FlexPod, Pure Storage - FlashStack, Nutanix, etc.).

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