

Auto/Mate Wraps Up Annual User Summit in San Antonio

ALBANY, NY, UNITED STATES, October 23, 2017 /EINPresswire.com/ -- ALBANY, N.Y. – Oct 23, 2017 – More than a hundred Auto/Mate customers walked away with the tools and resources they need to make their dealerships successful, according to the DMS provider, which just wrapped up its annual User Summit in San Antonio this



past week. The three-day event provided dealership employees a variety of educational workshops, presentations and training sessions to better utilize the <u>Auto/Mate system</u> and see what features are new and lined up for release.



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Mike Esposito, president and CEO, Auto/Mate

"I am so proud to stand up in front of our customers and represent Auto/Mate," said Mike Esposito, president and CEO of Auto/Mate. "The amount of love, appreciation and input that our customers expressed to us was simply amazing, from both new and existing customers. It was gratifying to hear all of their stories, from recent conversions and installations, to how much they rely on our support and software on a daily basis."

Sessions at User Summit included a keynote from Lisa Copeland on overcoming fear in the dealership, open forums for dealers to voice what features they'd like to see be

developed and new product announcements, including Auto/Mate's Texting engine and e-Signature Capture, as well as enhancements made to Payroll, Accounting and Report/Mate.

"It's awesome to hear how receptive the Auto/Mate team is to our needs," said John Corsa, controller at Susquehanna Auto. "I came here with three suggestions from our management team and left this (Report/Mate) breakout session delightfully surprised knowing that they are already scheduled for production."

Auto/Mate's annual User Summit was sponsored by partners of <u>Open/Mate</u>, Auto/Mate's third-party integration program. Its advocacy for open standards in the automotive industry gave sponsors the opportunity to exhibit at the event and meet with Auto/Mate customers, providing them with additional solutions for their dealership.

"The User Summit was a big success for us because of the opportunity it gave us to connect with Auto/Mate users from around the country," said Zach Dunham, AIB director of marketing. "We also appreciated that the attendees were genuinely interested in our services."

Next year's User Summit is tentatively planned for fall 2018. For information on attending or sponsoring Auto/Mate's next User Summit, contact Manager of Events and Marketing Communications Jessica Joralemon, CMP, at 518-371-4331 or usersummit@automate.com.

For more information on Auto/Mate, visit <u>www.automate.com</u>, or call 877-829-7020.

About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,350 auto dealers nationwide. Auto/Mate has received consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

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