

# Arecont Vision Expands Technology Partner Program with Visual Management Systems Ltd.

*Arecont Vision welcomes the UK's TITAN VISION PSIM to the MegaLab and the Technology Partner Program.*

LOS ANGELES, CALIFORNIA, UNITED STATES, November 1, 2017 /EINPresswire.com/ -- Arecont Vision®, the industry leader in IP-based megapixel camera technology, announced today that Visual Management Systems Ltd., the developer of the TITAN VISION PSIM (Physical Security Information Management System), has joined the Arecont Vision Technology Partner Program.

"We are excited to team with Arecont Vision and to be part of their Technology Partner Program", said Jay Shields, Managing Director for Visual Management Systems Ltd. "Our complete, tailored PSIM solutions help our customers and partners to integrate and manage the largest and most complex security systems in a variety of verticals. The excellent image quality from the Arecont Vision cameras allows our applications to work at peak performance, providing the best solution for our mutual customers."

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Our unique architecture allows new features & capabilities to be added to both new & existing cameras to extend their useful life, & provides unmatched cybersecurity protection.”

Jason Schimpf, Arecont Vision

Visual Management Systems Ltd. is the provider of Titan Vision, the open platform, vendor independent, comprehensive security information management system. Developed in the UK for the protection of critical national infrastructure, police and military installations, airports, oil, and gas assets, the TITAN portfolio has custom deep integration with the Arecont Vision camera family, and is fully ONVIF conformant.

"Visual Management Systems Ltd. prides themselves in being able to provide significant cost savings, future proof solutions, reliability, and ease of use to their customers," said Jason

Schimpf, Director, Marketing Programs, Arecont Vision. "This is a great fit with the installer friendly, highly reliable, and feature-rich megapixel cameras built by Arecont Vision. Our unique architecture allows new features and capabilities to be added to both new and existing Arecont Vision cameras to



Member

Arecont Vision Welcomes UK's Visual Management Systems Ltd.

extend their useful life, and provides cybersecurity protection that is unmatched in the industry.”

Through the Arecont Vision Technology Partner Program, sales, development, and support contacts are established between the two companies to better engage with end user customers and systems integrators, validate integration of new features and technologies, and quickly resolve any customer support issues. As part of the program, Arecont Vision cameras are in the Visual Management Systems test labs in the UK, while Visual Management Systems software is in the Arecont Vision [MegaLab™](#) test and certification facility in Los Angeles, California.

## ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs.

## ABOUT VISUAL MANAGEMENT SYSTEMS

Established in 1996, Visual Management Systems Ltd. is one of the UK's leading providers of integrated IP CCTV and PSIM (Physical Security Information Management) systems including hardware, software and video wall applications. The flagship product is TITAN VISION, an Integrated Security Management suite which delivers complete situation awareness, integration of all security subsystems, unified configuration across the network, programmable logic for automating response, workflow management to guide user response, and complete audit, reporting, and forensic tools. Our customers include: airports, military bases, museums, city centres, national borders, oil and gas assets, and critical national infrastructure.

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