



# Kenandy Announces New Customers -- Service Pump & Supply, Merrow Manufacturing and TentCraft

REDWOOD CITY, CALIFORNIA, UNITED STATES, November 2, 2017 /EINPresswire.com/ -- Kenandy, Inc., a cloud enterprise resource planning (ERP) solution provider announced it is gaining traction across the manufacturing sector with new customers Service Pump & Supply (SPS), Merrow Manufacturing and TentCraft.

Several of Kenandy's customers have moved from legacy on-premises ERP systems to the cloud. In particular, these customers have chosen Kenandy for the agility and flexibility of the solution, as well as its support moving to the Salesforce Platform. Kenandy's integration of the front office and back office to provide one data platform provides insights and growth opportunities in unique ways for a number of its newly implemented customers.

Service Pump & Supply is an industrial distributor of pumps, electric motors, pipes, and valves. The company relies on an array of business models to maintain its ferocious commitment to customer service as it moves liquids from where they shouldn't be to where they are better suited. The company's previous system was far too rigid to provide SPS's move to new business models. By working with Kenandy, SPS was able to quickly move to a new cloud system for the company's rentals, consignments and subscriptions of a variety of pumps sized from small to very large, providing significant top line growth. More importantly, being able to respond quickly to situations was critical, which proved effective when Irma was heading to Florida and SPS received a call for pumps. SPS was able to immediately consign and ship needed pumps to the affected area.

Merrow Manufacturing, a 180-year old company that got its start selling gunpowder and knitting supplies in 1838, recently removed its sluggish legacy ERP system and implemented Kenandy [Cloud ERP](#), built on the Salesforce Platform. Since implementation of the Kenandy platform three years ago, Merrow has started three new business lines and has been able to execute its growth strategy. More recently, Merrow acquired 3 companies and added 100 people to its ranks.



A Michigan manufacturer, TentCraft, attended [Dreamforce](#) last year with the intent of building out its legacy system. Having the ability to experience the Salesforce Platform while at the event, the company changed its mind and decided to transition to the cloud. The company chose Kenandy partly for its pre-integration with the Salesforce Platform, in addition to its easy customizability, which reassured the company that it could easily and affordably make changes and additions as needed to grow its marketing tents, flags, and other printed experiential marketing elements for some of North America's most well-known brands.

Kenandy will once again be sponsoring, exhibiting, and speaking at Dreamforce 2017 to inspire other manufactures to experience the benefits and growth that can be attained by attending the most inspiring technology event of the year and the world's largest gathering of Trailblazers. As a Gold Sponsor, Kenandy will be in [booth #1624](#) in the Dreamforce Customer Success Expo, where it will be showcasing the solution companies can gain to change business processes and connect closely with their partners, suppliers and distributors via digital channels and devices.

Kenandy Customer Speaking Presentations at Salesforce

Tony Higham, CTO, TentCraft

- 12:30 p.m. Monday, Nov. 6 at Moscone South, Expo Industry Theater

Charlie Merrow, CEO, Merrow Company w/ Salesforce IoT CTO, Charlie Isaacs

- 1 p.m. Tuesday, Nov. 7 at Palace Hotel, Grand Ballroom Concert

Gaurav Agrawal, Director IT, Global Supply Chain, Johnson Controls w/ Brent Chamberlain, Global Operations, Koch Filter (subsidiary of Johnson Controls)

- 8:30 a.m. Tuesday, Nov. 7 at Intercontinental San Francisco Hotel, Ballroom A-B

Luke Mason, VP of Marketing, TentCraft

- 11 a.m. Wednesday, Nov. 8, Intercontinental San Francisco Hotel, Grand Ballroom A-B

Patrick Farrell, President, Service Pump & Supply

- 2:30 p.m. Tuesday, Nov. 7 at Moscone South, Campground: Main Theater

For more information about Kenandy and Cloud ERP, please visit our website.

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About Kenandy, Inc.

Kenandy's Cloud ERP on Salesforce empowers business innovation. Kenandy has redefined enterprise resource planning by allowing customers to map their ERP to their existing business processes. Kenandy is dedicated to giving companies the freedom to innovate products, services, operations and relationships with cloud ERP that is flexible and ready for growth. Unlike traditional ERP systems, Kenandy provides an end-to-end cloud ERP in 150 Business Ready Objects™, not thousands of tables. Now you can, with Kenandy. [www.Kenandy.com](http://www.Kenandy.com)

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