

Executive Series Seminar “How To Value And Exit Your Business For Maximum Profit”

The event provides business sellers, buyers and advisors with in-depth knowledge to value a privately held business and plan an exit or investment strategy.

PRINCETON, NEW JERSEY, USA, November 6, 2017 /EINPresswire.com/ -- A Neumann & Associates, New Jersey, announced their 12th Executive Series seminar “How To Value And Exit Your Business For Maximum Profit”. The event will provide business sellers, buyers and advisors with in-depth knowledge how to value a privately held business and how to properly plan an exit or investment strategy.

Topics include:

- Business valuations that withstand negotiation pressures
- What is needed for a [valuation](#) and what are key ratios to value a business
- The right professional packages to attract capable, legitimate buyers
- How to qualify investors & sellers and which ones to avoid
- How to obtain a solid offer with the best deal structure for yourself
- What to do with Uncle Sam and what to look for in a closing attorney

The event will be held at the Princeton Marriott at Forrestal, 100 College Road, East Princeton, NJ 08540 on Thursday, November 9, 2017 at 8:30 am to 12:30pm (Lunch will be served)

Interested parties should contact Eileen Zengel for registration information. More information can be found here <http://www.neumannassociates.com/se-cnj.cfm>



“

The presentation by you and your colleagues was right on, and I thought the information was very valuable and practical to those who attended”

Norman Kallen

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This press release can be viewed online at: <http://www.einpresswire.com>

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