

Saw Mill Capital Implements DealCloud

Saw Mill Capital, a middle market private equity firm, has implemented DealCloud to manage its deal sourcing and execution efforts.

NEW YORK, NEW YORK, UNITED STATES, November 6, 2017 /EINPresswire.com/ -- Saw Mill Capital (“Saw Mill”), a middle market private equity firm, has implemented [DealCloud](#) to manage its deal sourcing and execution efforts. Saw Mill makes buyout investments in North American industrial and commercial service, manufacturing, and specialty distribution businesses.



“Building on the top-decile performance of our previous fund, we wanted better tools to organize and manage information as we deploy our new fund. We’re a small team, and we all work on sourcing, portfolio management, and fundraising. We sought a platform to help us design and execute marketing programs to get the right deal flow and coordinate fundraising and other work streams internally,” said Scott VandeKerkhoff, Principal at Saw Mill.



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Saw Mill looks for [successful companies led by entrepreneurial management teams](#) that are capable of significant growth in niche industries. Saw Mill leverages a unique in-house research process to uncover obscured value and identify nuanced growth opportunities.

“Our team worked meticulously with the Saw Mill team to build on their existing systems and approach to [sourcing and deal flow management](#). Saw Mill was focused on creating dashboards to improve their relationship management programs with investment bankers, limited partners, executives, lenders, and other constituencies. It was critical to the Saw Mill team to have the right information at hand to best use their time and most importantly, source the right investments,” explains Michael Santos, Client Development Director.

About Saw Mill Capital:

Based in Briarcliff Manor, New York, Saw Mill Capital is a private equity firm that acquires industrial and commercial service, manufacturing, and specialty distribution businesses with enterprise values of \$25 million to \$150 million. Since 1997, Saw Mill Capital has been partnering with management teams to help successful businesses reach their full potential. www.sawmillcapital.com

About DealCloud:

DealCloud is a pioneer in M&A Software. The Company was formed in 2010 by a team of former deal

professionals with deep knowledge of the private capital markets. DealCloud has quickly emerged as a global leader in providing deal management, workflow, and technology solutions to all participants in the private capital markets, including private equity and growth capital firms, sell-side banks, publicly traded companies, and debt capital investors. We are well known for our customer service and our team takes great pride in the delivery of our platform and the strength of our relationships with clients. At DealCloud, we understand the pace of deal execution and we are committed to working at the same cadence as our clients to deliver fast and accurate outcomes. Our team is fully committed to the success of our clients. For more information on DealCloud, visit www.dealcloud.com.

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