



Industry Icon to Lead Capella Hard Money Division

LAS VEGAS, NV, USA, November 22, 2017 /EINPresswire.com/ -- Las Vegas, NV: As [Capella Mortgage](#) continues to expand its market west of the Mississippi, the company has successfully recruited 30-year veteran Jan Glaser to direct its Commercial Division for hard money [loans](#) and investments. After receiving his Masters Degree, the native Californian quickly rose through the ranks in all phases of mortgage brokerage and commercial lending.

For the past 2 ½ decades, Glaser has made Las Vegas his second hometown, building a local, national and international reputation as a service-oriented expert. A veteran of both the record-setting NYSE Crash of 1987 and the Great Recession that began in 2007, throughout those “dark days”, Glaser’s counsel and expertise were critical to his clients’ solvency. Overnight, as the lending industry bottomed out, his focus shifted from profit to preservation of assets and the strategies necessary to weather the storm. Fair and efficient coordination among all parties were the priorities in collections, property management, restructures, negotiation of work outs and short pays which often precluded the need for liquidation or foreclosure. Regardless, the client’s best interests were and remain the absolute priority.

That Capella Mortgage has now acquired the experience, energy and expertise the seasoned professional is neither coincidence nor a surprise. Ten years ago, the company not only survived the onset of The Great Recession, it has thrived during and since. The common denominators are commitment to continuing client support and a complete disregard for “office hours”. Any day or night of any week, originators, brokers and attorneys are available to service new or potential clients anywhere in the world. Lenders, borrowers, [investors](#) have direct access to a qualified staff member ... or Corinne, the firm’s president, Matt, the firm’s Vice President ... or Jan, Sr. Commercial Underwriter.

Rarely does senior management make itself so readily and equally available on such a rigorous schedule to small businesses, developers, financial institutions, insurance companies or private investors on both sides of the fence. Whether the project requires funding for \$25,000 or \$30 million, whether the loans are for A&D, vertical construction or any other commercial applications, every member of the Capella team shares the same philosophy and commitment.

To quote the most recent addition to the organization’s leadership, “Corinne and I immediately hit it off. I’m proud to work with an individual who has such contagious and boundless energy - such incisive, analytical skills. We feed off each other. The work and the challenges never stop ... I love it!”

Capella’s client portfolio is extensive. Among lenders, investors and those who seek financing, Capella’s mortgage brokers can find the “best fit” with maximum ease and flexibility. According to many clients, “miracles” are performed literally overnight.

Contact Corinne Cordon or Jan Glaser
Capella Mortgage
702.214.4700

email us here

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