



Kramer & Leonard joins DPOE family; firm has served Northwestern Indiana since 1983

Family business in Chesterton joins forces with Des Plaines Office Equipment; DPOE has three Chicago area locations and expands its reach into Indiana

ELK GROVE VILLAGE, ILLINOIS, USA, December 5, 2017 /EINPresswire.com/ -- Des Plaines Office Equipment (www.dpoe.com), the Chicago area's leading provider of [managed print services](#), [managed network services](#), and related technology, today announced that the

“

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Chip Miceli

Chesterton, IN Kramer & Leonard has joined their family of businesses.

Kramer & Leonard represents the third Indiana business to become part of the growing DPOE family. Last year, McShane's in Munster, IN and Indiana Mailing Systems joined

the group. Kramer & Leonard, Inc., is a family-run business that has served Northwest Indiana since 1983. Greg Fox, who serves as President of the Kramer & Leonard, recalls that his father-in-law founded the company, and the firm has grown to 22 employees. Kramer & Leonard, which employs people from all over the region, provides a wide range of solutions for businesses and organizations. In addition to SHARP printers and copiers, Kramer & Leonard provides office products and furniture. They are an authorized dealer of National Office, HON and Herman Miller. Clients range from Fortune 50 to smaller companies, with a core business base of healthcare, business and government contracts, and schools and universities. Kramer & Leonard has a large distribution network and serves clients from Chicago to Miami and San Francisco.

Chip Miceli, President/CEO of Des Plaines Office Equipment, said that his company (founded in 1955) has sought to expand its market share through mergers and acquisitions. He said, “Kramer & Leonard has a strong reputation in the market, with excellent products and service, and a topnotch team of professionals.” He added, “Our plans are to work with Greg and his team and help strengthen each of our individual companies' position in the market.”

He added, “We bring additional equipment lines, strong Managed Network (IT) to the table, and Kramer & Leonard bring a line of office products. This is a strong synergy between our companies.”

Fox said, “This merger is a [natural fit](#). We will have combined strength and the critical mass necessary to offer more comprehensive services in technology and service. We believe the additional services will greatly enhance the product offerings of both companies.”

Miceli said he does not envision major changes in the company, but said that there may be some opportunities for the other Indiana companies to share resources.

About Des Plaines Office Equipment

Des Plaines Office Equipment (DPOE, www.dpoe.com), is a leader in the field of print management, and document generation equipment and solutions, serving the greater Chicago area since 1955.

Today, DPOE operates three locations: its headquarters in Elk Grove Village, and a location in Chicago (211 West Wacker Drive) and Rockford (Loves Park, IL). Des Plaines Office Equipment (DPOE) is a leading provider of Sharp office equipment, Oki Data, HP, Kyocera and Toshiba (telephone systems). The company has additionally added the Sharp Aquos Board Interactive Display System and Video Wall. DPOE provides products and services to a diverse client base that includes schools, hospitals, law offices, accounting firms, and financial institutions, among others. The firm is a consistent winner of Sharp Document's Hyakuman Kai award for sales excellence, and was named a 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016 and 2017 Elite Dealer by The Week in Imaging. DPOE maintains corporate headquarters at 1020 Bonaventure Drive, Elk Grove Village, IL 60007. The firm is active in a number of area civic organizations, including the Greater O'Hare Business Association, the Small Business Advocacy Council, the Northbrook Chamber of Commerce and the Des Plaines Chamber of Commerce. For additional information, please call 847-879-6400 or visit www.dpoe.com. The company is also on Facebook, <https://www.facebook.com/dpoecompany?fref=ts>.

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