

Irish Property Buying Agency Launches new business and website - Eldon.ie - built by ProfileTree.com

Dublin, Ireland now has a professional property buying agency offering help and advice for homebuyers and investors seeking to purchase in Dublin or Ireland.

DUBLIN, DUBLIN, IRELAND, December 10, 2017 /EINPresswire.com/ --Eldron.ie, Ireland's independent agent for homebuyers and investors launches. Eldron focuses exclusively on providing advice and services to homebuyers and investors in Ireland. Eldron puts their clients first and they understand that there is much more to moving than just getting the best price for your property. Of course, the world of real estate is all about buying and selling properties. Even though property management companies and the property agents who work for them may not be direct sellers, they do have access to information and properties which cannot be found by the amateur property buyer. Buying property involves several steps, including sourcing, appraisal, negotiation, and



Buying a home in Dublin



Shane O Connor Eldron

payment. While those who have been through the buying process before may be familiar with all the stages involved, many first-time buyers can be intimidated at the complexity of the process and will require assistance from a professional, and that's exactly Eldron's mission.



ProfileTree was excited to build and launch the number one property agent website in Ireland. Property building is a challenge at anytime - being part of a solution was very exciting."

Ciaran Connolly

Being equipped with practical advice and tips can be invaluable when it comes to buying property, sure. Property consultants working at a company like Eldron are an excellent source of assistance for those who find the buying process daunting. These professionals will guide you from the beginning to the end of the buying process – and even continue to assist you with your property after the sale if you decide to use it for rental purposes. Property consultation agencies, such as Eldron, provide the buyer with the right kind of advice, sharing knowledge and managing property projects which can only come from years of professional experience.

Buying agents make the process of finding a new property easier and less stressful. Eldron's

professionals do the leg-work involved in a property search, allowing the client to enjoy the experience of finding a new property.

Trying to traverse a field which you are not an expert in can lead to a much longer, more stressful, and more expensive buying process, so why not let someone who is an expert in property find you a property when you don't have to? Engaging the services of an independent, professional buying agent will give you the best chance of securing the right home for you, in the right



Irish Property Agent

location at the right price. Moreover, Eldron can provide you with local knowledge on recent sales, advice on adding value, and of course access to all relevant on and off-market properties.

Eldron provides many, different beneficial services for homebuyers and landlords alike.

- Buying Consultation: Expert advice on the property or area the clients are thinking of buying in, supported by the information estate agents use.
- Appraisal and Negotiation: The complete package _ advice and representation in the negotiation process. Have an expert support you all the way.
- Sourcing, Appraisal & Negotiation: Through contacts and experience, Eldron can source the property that matches the client's requirements exactly. Save weeks of searching.
- Consultation Collection of Keys: Offshore investing? Eldron can handle everything for their clients from search to completed contracts and collection of the keys.
- Clean, Clear & Stage: Have the property prepared for the new tenants with Eldron's expert support. Eldron can fully prepare a property for letting.
- Project Management: Getting work done on a property? Save the headache and have Eldron's expert help in ensuring the property is handed over perfectly.
- Letting Service: Eldron handles every aspect of property letting, from assessing the value to finding the perfect tenants.

Shane O'Connor, founder and owner of Eldron stated: "During my years as an estate agent, it became patently obvious to me that the property market favours the seller. Buying a home is a huge investment yet no one is incentivised to get the purchaser the best price, to steer them in the right direction or to negotiate on their behalf. I saw an opportunity to champion the buyer and decided to set up my own consultancy. I love the process of finding someone the perfect property – the anticipation of the search, the potential to transform and the thrill of a successful negotiation. This website is essentially a portal for anyone interested in property buying to help them in every aspect possible and find the perfect home. And yes, there is a part of me that wants to overturn perceptions and prove that buying a property can be an honest, transparent and fulfilling experience."

Eldron was established because there was a gap in the market for a service which offers impartial, informed and honest advice to people embarking on one of the most important investments that they'll ever make. Eldron doesn't sell property and their fees are fixed so they're motivated by getting the price for the clients, not for the company

About ProfileTree:

About ProfileTree: ProfileTree launched in 2010 – with their first website – profiletree.com, which was a directory website for small business, self-employed – basically anyone offering a service. It was a free and paid membership website and proved to be very popular online and via social media. Fast forward to today, the digital landscape is constantly changing – everyone needs to be able to

move with the modern day industrial revolution. Profiletree's team began to directly help other small and medium-sized businesses build a presence online, where they continue to perfect their trade. They have built hundreds of websites using fantastic web design methods, created hundreds of professionally-shot videos, written tens of thousands of blog posts, posted on social media hundreds of thousands of times and seen millions of people visit their websites.

Unlike most other agencies – ProfileTree runs their own websites and various social channels online. They live and breathe the daily challenge of finding customers via digital methods. They have proven experience in delivering customers and building hugely successful brands online. ProfileTree provides webdesign, web development, video production, seo, content marketing and training in Belfast, across Northern Ireland, Ireland and the UK. Agency services are also available for international clients.

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