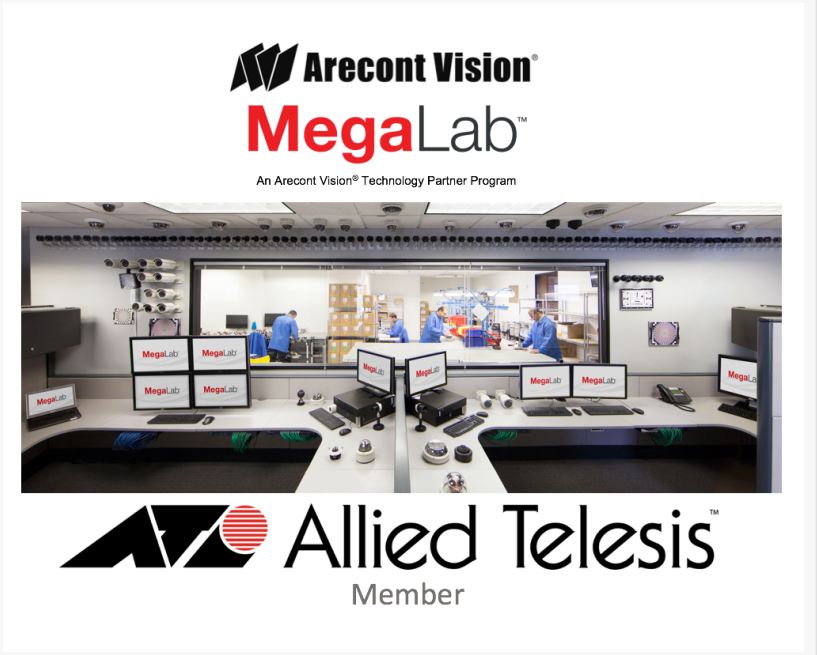
Arecont Vision® Welcomes Allied Telesis to Technology Partner Program

Arecont Vision's MegaLab and Tech Partner Program add new member Allied Telesis, provider of secure, feature-rich, and scalable data exchange solutions.



AV MegaLab adds Allied Telesis

LOS ANGELES, CALIFORNIA, UNITED STATES, December 18, 2017 /EINPresswire.com/ -- Arecont Vision®, the industry leader in IP-based megapixel camera technology, announced today that Allied Telesis, Inc. has joined the Arecont Vision Technology Partner Program. Allied Telesis is a leading provider of hardware and software products that build secure, feature-rich, and scalable data exchange solutions.

“Arecont Vision prides itself on being an engineering company that designs, engineers and manufactures its own products, just like us,” said James Mustarde, Vice President of Marketing for Allied Telesis. “We share the same go-to-market strategy, making this an ideal partnership. We see a future of pairing our advanced networking solutions with their vision systems and offering a ‘certified and tested’ solution.”

> The focus of Allied Telesis fits naturally with the Arecont Vision cybersecurity leadership of megapixel camera technology.”
> *Jeff N Whitney, VP Marketing, Arecont Vision*

Allied Telesis is universally recognized for innovating the way in which services and applications are delivered and managed, resulting in increased value and lower operating costs. In a world moving toward Smart Cities and the Internet of Things, Allied Telesis pushes networks to the edge to meet new challenges. Allied Telesis smart technologies ensure that network evolution can keep pace, and deliver efficient and secure solutions for people, organizations, and “things” - both now and into the future.

“The focus of Allied Telesis fits naturally with the Arecont Vision cybersecurity leadership of megapixel camera technology,” said Jeff Whitney, Vice President, Marketing, Arecont Vision. “The Arecont Vision-developed Massively Parallel Image Processing (MPIP) architecture and our use of FPGA ICs provides unique cybersecurity protection and upgradability for every camera that we build. With our 5th generation of this architecture, Arecont Vision cameras are unique in that they cannot be maliciously repurposed through or for use in cyberattacks on other networked devices.”

Through the Arecont Vision Technology Partner Program, sales, development, and support contacts are established between the two companies to better engage with end user customers and integrators, integrate new features and technology, and quickly resolve any customer support issues. As part of the program, Arecont Vision cameras are in the Allied Telesis test labs, while Allied Telesis network equipment is in the MegaLab™ test and certification facility.

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ABOUT ARECONT VISION
Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision cameras are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs.

ABOUT ALLIED TELESIS, INC:
For nearly 30 years, Allied Telesis has been delivering reliable, intelligent connectivity for everything from enterprise organizations to complex, critical infrastructure projects around the globe. Learn more at alliedtelesis.com.

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