

Ace Technology Partners Named Panasonic Prime Partner for Public Sector Ruggedized Equipment.

Ace Technology Partners is now a Panasonic Prime Partner for Panasonic Toughbook laptops, tablets and 2-in-1s.

CHICAGO, ILL., U.S., December 29, 2017 /EINPresswire.com/ -- Ace Technology Partners is now a [Panasonic Prime Partner](#) for Panasonic Toughbook laptops, tablets and 2-in-1s. Ace is a federal VAR that is a Panasonic Prime Partner for the military, law enforcement and government.

Ace Technology Partners CEO John Samborski said, "We have always been a major proponent of Panasonic products and are very pleased that Panasonic is recognizing Ace Technology Partners' capabilities by taking this step."

Panasonic's Prime Partner Program is designed to support the growing family of Toughbook notebooks, 2-in-1s and tablets. Panasonic has more than 200 resellers nationally, but only 38 are in its Prime Partner Program.

A prime reseller exclusively commits to the Panasonic brand by agreeing to only market and sell Panasonic Toughbook computers and tablets.

"The quality and performance track record of the entire line of Panasonic Toughbooks products is unmatched," said Ace Technology Partners National Sales and Business Development Director Jaime Albizures, "Other companies offer ruggedized products, but no one comes close to the price-performance of these notebooks, 2-in-1s, and tablets."



Ace CEO John Samborski

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*Ace Technology Partners
CEO John Samborski*

Among the many benefits that will translate to Ace Technology Partners' clients are increased access to demo devices, dedicated partner support and access to resources that support training and other programs.

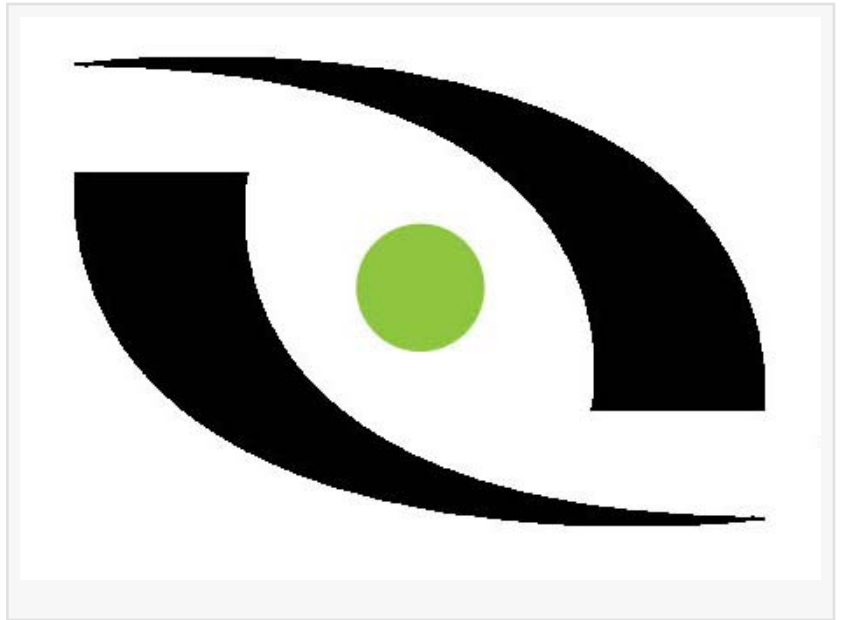
“We are very proud of our Toughbook line of products and have entrusted their continued success to an elite group of resellers, such as Ace Technology Partners, that have a solid track record of expertise, customer service and sales volume,”

said James Poole, director of federal sales, Panasonic. “Through our Prime Partner Program we're able to equip more federal government and military institutions with durable, versatile and powerful rugged mobility solutions that answer the unique challenges of this vertical market.”

Acknowledged as one of the finest custom technology resellers in the U.S., ISO 9001 Certified Ace Technology Partners currently holds the following contracts: NETCENTS 2, SEWP V, and NASPO ValuePoint (formerly WSCA). It is a Woman-Owned Small Business operating in both the public sector and commercial sector. Channel partners include Intel, Supermicro, NVIDIA, Mellanox and Samsung among others. Ace Technology Partners is an authorized Microsoft Surface Partner. The company has been an industry leader since 1983. In addition to some of the finest academic institutions in the U.S., long-term clients include the U.S. Department of Energy and the U.S.

Department of Defense. Its principal, recognized industry expert John Samborski, is an alumnus of Intel's prestigious board of advisors. In addition to its Greater Chicago headquarters, Ace Technology Partners has locations in New Jersey, Florida, Virginia, Nevada and Arizona. To contact Ace Technology Partners, call 1-877-223-2667 or 1-847-952-6900 or visit <http://www.acetechpartners.com>.

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