

Auto/Mate Presents “Turnover Costs Dealerships Billions: How to Retain Your Best Employees” in Automotive News Webinar

ALBANY, NY, UNITED STATES, January 8, 2018 /EINPresswire.com/ -- Auto/Mate Dealership Systems (<http://www.automate.com>) will present a free [Automotive News PowerTRAINING webinar](#) titled “Turnover Costs Dealerships Billions: How to Retain Your Best Employees.” The webinar is scheduled for Tuesday, Jan. 23 at 2 p.m. EST.



"Your top-performing employees are the most valuable assets in your dealership. Yet, dealerships are still experiencing a sales turnover rate as high as 75 percent," said Mike Esposito, president and CEO of Auto/Mate. "In this webinar, I'll share tips on what steps dealers can proactively take to help retain their most valuable employees."



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Mike Esposito, President and CEO, Auto/Mate

Auto/Mate's webinar is designed to help dealers [create a culture](#) and structure that decreases employee turnover through access to support and training, as well as consistent processes and reporting. Additionally, dealers will learn the concept of servant leadership and how it keeps managers and employees more engaged.

Phil Nussel, online editor at Automotive News, will moderate the webinar where attendees will learn:

- What employees want in a workplace environment
- How to provide support and training that keeps employees motivated
- Why dealers should adopt a “servant leadership” philosophy
- How to use reporting tools to create consistent processes that boost employee performance

Auto/Mate's webinar is free for dealership personnel to attend and is designed for owners, general managers, controllers, office managers, department managers, CPAs, 20 Group facilitators and state ADA association representatives.

[You can register for Auto/Mate's webinar here.](#) For more information, visit www.automate.com or call 877-829-7020.

About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system software to

retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,350 auto dealers nationwide. Auto/Mate has received consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

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