

CLARKSVILLE, TENNESSEE REALTOR® JEFF DANAUT EARNS HIS MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

CLARKSVILLE, TENNESSEE, USA, January 9, 2018 /EINPresswire.com/ -- Jeff Danault is a phenomenal and remarkable Realtor in Clarksville, Tennessee. He is also an Army Veteran and former Police Officer.

Jeff was born in Manchester, New Hampshire, graduated from Manchester West High School and enlisted in the United States Army. Basic training and AIT took place at Ft. Benning, Georgia. Upon completion, he was assigned to B.co 1/502nd Infantry Division at the 101st Airborne Division Ft. Campbell Kentucky. Later, while at the 1/502nd - Jeff was deployed to the Multinational Force and Observers (MFO) in Sinai, Egypt. Here, he set two goals to accomplish in 6 months. First, to get promoted to E4 (Specialist) and second, to get in shape and bench press a personal best of 300 pounds or more. He achieved both of these goals!



Before departing Egypt, Jeff re-enlisted and changed his MOS to a 67T, which at that time was a Blackhawk Crew Chief. He then attended Blackhawk Helicopter mechanic school at Ft. Eustis Virginia, graduated and received orders to Korea.

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Upon arrival in Korea, Jeff was assigned to 2-2 Aviation at Camp Stanley, Korea. After just a month in a maintenance platoon, he was moved to a flight company. Here, he trained as a crew chief, became sling-load and NVG qualified for flights and was soon after assigned to the Commanding General as his personal crew chief. He says, “Flights with the General were never dull. Either picking him up at functions, field training exercises or flights along the DMZ, it was always very exciting!”

After a year in Korea, Jeff found himself back at Ft. Campbell and faced with the decision to stay in the military or pursue his career in the civil world. His plan was to get into Law Enforcement. Not having enough time and money to wait for a position to open at the local Police Department, he put himself through Truck Driving school. He graduated and began working for TMC as a flatbed over the road driver. After about a year, Jeff’s daughter was born, and he left TMC for a local job.

In 2004, Jeff landed his first Law Enforcement job as a Jail Deputy with the Montgomery County

Sheriff's Office. He did three years, then secured a job with the Clarksville Police Department. He attended the Tennessee Law Enforcement Academy where he graduated with a post exam score of 98% and was President of his class ranking in the top ten of his class.

After almost 5 years on Patrol, Jeff was promoted to an FTO Field Training Officer (FTO) and received the lifesaving award after finding a shooting victim and applying a tourniquet that ended up saving the victims life. In March of 2011, he left the Police Force for a more business-oriented career path, working as a General Manager. Then, on a cold rainy day while bringing his daughter to Karate class, Jeff's daughter happened to point out a Real Estate School right next door. He followed his gut, made a phone call to the Real Estate agent (who sold him his house) and the next day, they met and he enrolled in school.

In just over four years, Jeff worked with both buyers and sellers and established himself as a member of the Associate Leadership Committee (ALC). He also taught personal growth classes with another agent. He now works closely with an investor who buys and sells homes on a weekly basis.

In 2016, things started to change for Jeff. He was completing a coaching program that dealt with personal growth and the setting of goals. This mindset shift started to make him realize that he was lacking something in his life. It wasn't until a conversation with his daughter that he realized what he was missing. A simple question, "Dad, do you really believe you can do anything you put your mind too?" His answer was like any other great dad. "Yes."

At the time, Jeff had no huge personal goal. That same night, a Netflix documentary came on entitled "Inspired to Ride." It was a story of people racing Road Bicycles across the country, through 10 states, two mountain ranges and the great plains for a total of 4,233 miles. Jeff didn't own a bike, was out of shape and didn't have the cash to buy one as they are super expensive. He then announced to his daughter that he was going to accomplish the race in June of 2020. He joined a gym and started getting in shape and riding a stationary spinner. Within two months, he had managed to trade all of his hunting gear for a 23 year old steel frame road bike and taught himself how to rebuild it with the help of a local shop. June 11th - 2016, he started riding. He grinded out over 1000 miles by the end of the year.

Jeff now rides a brand new Giant TCR 1 Advanced Road Bike and is about to breach 3,000 miles for 2017. The goal of racing across the country has not only become a reality, it has also become his



brand!

A former client started calling him “The Cycling Realtor”. The name stuck and now Jeff is branded as such with his own logo. He believes through his efforts on his bike and attaching a charity to his big race, he will be able to attract a large amount of people to what he is doing.

Jeff is also building a nationwide referral network and pays out 50% to all closed leads that are sent to him from another agent. He believes growth comes when you give back a little more!

For more information about “Military Friendly Agent” Jeff Danault, please visit these important websites:

<https://www.veteransrealtyservices.com/>

<https://www.linkedin.com/in/jeffrey-danault/>

https://www.facebook.com/jeff.danault.1?hc_ref=ARRv571_2xJ

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