

Laffey Real Estate Recognizes Excellence

Record-breaking sales & top producing successes

GREENVALE, NY, UNITED STATES, February 6, 2018 /EINPresswire.com/ -- [Laffey Real Estate](#), now in its 44th year, celebrates the success and accomplishments of the company's real estate professionals. In all, 27 awards were presented in recognition of realtor performance and professional growth during the firm's annual company holiday fete at Carlton on the Park in front of a standing room only crowd.

"Once again, we come together to recognize the amazing successes that our premier agents deserve. Mark and I applaud all of your hard work, ingenuity and professionalism which is a direct reflection of the company's brand and image," explained Philip C. Laffey, Principal/Broker Co-Owner, Laffey Real estate. "These awards ceremonies represent the best of the best in our industry and we are gratified to be able to honor your accomplishments." Highlights of the 2017 Awards ceremony are:



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We recognize the amazing successes that our premier agents deserve. You are all the best of the best in our industry and we honor all of your accomplishments.”

Philip C. Laffey/Principal

2017 Hall of Fame Recipients

Entrance is based on specific criteria of a minimum of 10 years in Real Estate and \$50 Million in cumulative sales volume. In all, this elite group of 38 realtors closed over \$3,774,876,000 (plus this year) in total sales volume. The 6 newest honorees include:

Angela Chaman/Licensed Real Estate Salesperson/Great Neck Office - \$72 Million

Haideh Rashidi Fazel/Licensed Real Estate Salesperson/Little

Neck - \$54 Million

Audrey Williams/Licensed Associate Broker/Westbury - \$52.7 Million

Ann Marie MacDonald/Licensed Associate Broker/Manhasset - \$52 Million

Ruth Benlevy Gohari/Licensed Real Estate Salesperson/Great Neck - \$49.7 Million

Michael Johnson/Licensed Associate Broker/New Hyde Park - \$48.5 Million

2017 Top Overall Company Honorees -

[Michelle N. Cohen](#), Licensed Associate Real Estate Broker - #1 Top Producer Overall Company Diamond by Volume Award in excess of \$36.9 Million for 2017. Back to back awards for Ms. Cohen as she took the Diamond by Volume in 2016 as well. Michelle has been a consistent top producer in

the Laffey Organization and counts at least two dozen of the coveted highest honors to her credit.

2017 Shining Start Recipients – Recipients of the Shining Star have been in real estate under two years, experienced an extraordinary increase in results in overall production and demonstrated an exceptional knowledge of sales, marketing and customer service. This year the honorees are:

Linda Ragione/Licensed Real Estate Sales Person/Port Washington – With real estate in her blood, Ragione hit her stride in 2017. A 5th Generation Port Washington native, she attributes her 900% increase in production over the prior year to training and focus. Closing over \$4.4 Million in residential real estate transactions in 2017, Ragione is on target to double production in the coming year.

Rusana Cipriano/Licensed Real Estate Salesperson/Brookville – A seeker of knowledge, Rusana comes from a family of artists. Her career selling fine art online and through the Sotheby's Auction House lends significant credibility to her real estate career. Once Rusana was able to entrench herself in the luxury marketing of fine homes and estates, her business exploded. From 2016 to 2017, she saw an increase of over 385% to close in excess of \$9.6 Million.

2017 Rookie of the Year Recipient – Award winners must demonstrate exemplary knowledge of the markets; have a developing track record of success and increasing sales production.

Lisa Roedel/Licensed Real Estate Salesperson/Port Washington – A business person, numbers fanatic and smart marketer, Lisa has taken education and the finer points of the residential real estate market to another level. Her mortgage background provided additional leverage in working with buyers and sellers. A first year rounded out at over \$850K in closed transactions.

Neil Gortler/Licensed Real Estate Salesperson/Great Neck – Neil brings a refreshing perspective to real estate. He uses web based tools and resources to market his listings and closely work with his network of buyers and sellers to great results. Closing over \$2.4 Million in residential transactions in 2017, Neil has set the parameters for even greater success in 2018.

2017 Award Recipients by Office

The following agents were recognized for their overall 2017 Performance during 2017 by total transactions

Kay Kwak/Licensed Real Estate Salesperson - Bellerose Office \$13.4 Million

Ira Gross/Licensed Assoc Broker and Tim Lau/Lic. Real Estate Salesperson - Brookville Office \$20.1 Million

Angela Chaman/Licensed Real Estate Salesperson - Great Neck Office \$24.5 Million

Michelle N. Cohen/Licensed Associate Broker - Greenvale Office \$36.6 Million

Janet Berookhim/Licensed Associate Broker - Greenvale Office \$28.7 Million

Katy Anastasio/Licensed Associate Broker - Huntington Office \$14.1 Million

Ysrael Capriles/Licensed Real Estate Salesperson - Jackson Heights Office \$4.1 Million

Haideh Rashidi-Fazel/Licensed Real Estate Salesperson - Little Neck Office \$10.0 Million

James Gavin/Licensed Real Estate Salesperson - Manhasset Office \$11.9 Million

Natalia Choi/Licensed Real Estate Salesperson - New Hyde Park Office \$7.0 Million

Edith E. Katz/ Licensed Associate Broker - Port Washington Office \$9.3 Million

Kathleen Myers/ Licensed Associate Broker - Westbury Office \$5.7 Million

Congratulations to all of the 2017 Award Recipients.

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