

Opus Consulting Group Announces Record Sales Year

Opus Consulting Group today announced that 2017 was a record-breaking year of growth in revenue, new customers, and product innovation.

VANCOUVER, B.C., CANADA, February 2, 2018 /EINPresswire.com/ -- [Opus Consulting Group](#), one of BC's leading providers of [Managed IT solutions](#) and Data Privacy and Security, today announced that 2017 was a

record-breaking year of growth in revenue, new customers, and product innovation.

Many new enterprise clients of all sizes, especially in education and municipal joined their client list, and the launch of a groundbreaking Managed Security Services Platform, are just some of the 2017 milestones that made the year the most successful in the company's history.



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Richard Brown

Opus experienced over 29% growth in 2017 with the addition of new customers representing the "who's who" of Municipal, Education, Construction, and other industry segments in Western Canada. The company also saw dramatic growth in its SMB and mid-market business, evidence of the growing awareness of the need for Data Protection and Security Solution programs in organizations of all sizes.

"Our results are further evidence that we tapped a number of critical needs in the market in 2017," said Richard Brown, one

of Opus' Founders. "Data Protection, Data Security, End-Point Security, Managed IT Services and Managed Security Services are no longer solely for mega-corporations."

2017 Highlights:

Product Innovation

Now an established part of our Managed Security Platform, OPUSGuard Managed Security Services solution is focused squarely on advanced threat protection, and preventing unplanned access to client's online environment, while ensuring the Security Posture as a solution that makes "Enterprise Security" capabilities and expertise available to clients in all industry segments and size.

Partner Development

Opus also announced the attaining a series of Partner industry awards including [SOPHOS](#) Partner of the Year for Canada.

"We have continued over the last 12 months to plan on making 2018 a stand-out year," added Brown. "I am extremely excited to see how the company will further evolve as we continue our mission to help our customers secure their IT Infrastructure - the heart of their business. Our vision is a world where

all companies and their data live in a safe location, and this mission guides and motivates the Opus team every day.”

Coming Up in 2018

Primed for further customer success in 2018, Opus’ various service and product offerings that combine the worlds of security and client network requirements will continue to advance. This is a critical step forward as evidenced in 2017, which grew the importance of security and infrastructure teams working together to secure business applications and data through their entire lifecycle.

About Opus Consulting Group

The Opus Group executives and IT professionals have over a Century of combined industry and business experience. Each of their senior consultants has a minimum 15 years of hands-on IT experience. It’s a select, knowledgeable group well-versed in all aspects of infrastructure design, project management, acquisition, deployment, outsourcing, business resumption strategy and IT systems support.

Opus employees are an essential component of the value brought to client relationships. Each staff member is empowered to make decisions, to be responsive, accessible and flexible within the Opus guiding principles, ensuring that customer needs are addressed quickly and effectively.

For more information on Opus Consulting Group Ltd., please visit www.ocgl.net, and follow us on Twitter, LinkedIn and Facebook.

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