

New Flight Charters Announces Strong 2017 Results, Growth in Large Private Jet Charters and International Charters

Increased Demand Seen in Entry Level Aircraft, and in Larger Jets With Those Converting From Memberships, Jet Cards and Owner Programs

LOS ANGELES, CA, UNITED STATES, February 6, 2018 /EINPresswire.com/ -- New Flight Charters, a nationwide leader in [private jet charter](#), announced a 12.5% year-over-year increase for 2017. The company, celebrating its 14th Anniversary and named as an Inc.5000 fastest growing U.S. company four different years, is experiencing consistent growth in jet charter demand.

Averaging 13.5% annual growth since 2004, New Flight Charters continues to gain popularity with private fliers; in particular corporations, political organizations and private families.

For 14 years its growing client base has chartered any type aircraft for any trip, customized to their preferences and with the industry's only Best Price Guarantee. No membership or investment is needed.

New Flight Charters in 2017 saw charter activity grow in larger aircraft - midsize, super-midsize and heavy jets (+16%) from existing clients and new clients coming over from jet card, membership and owner programs. Light jet charters declined (-9%) in part from clients choosing larger aircraft options.

Growth was seen also in turboprop charters (+18%) as result of entry level clients coming to the charter market with New Flight Charters, and the growth in turboprop aircraft available in the market. Currently 829 turboprops are available for charter in the U.S. including a growing segment - now numbering 21 - of Socata TBM 700/850/930 and Piper Meridian smaller turboprops.

Notably, international charters increased in number by 40% in 2017 for New Flight Charters, with the bulk of growth coming from flights to the Caribbean and Mexico.



January 2018 results continue the trends, with growth year-over-year, increases in midsize through heavy jets and in international charters.



The company attributes its growth to three main areas; (1) the continued improvement in pricing options with the growth of floating fleet aircraft with one-way pricing - currently 342 aircraft from 26 operators are available to New Flight Charters specifically for one-way pricing, (2) company personnel- the company features one of the most experienced and accredited broker teams in the industry, each averaging more than 20 years in aviation and over 11 years in air charter specifically, and (3) growth in repeat client charters- increase in returning clients and higher charter frequency.



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"We saw growth on several fronts this past year, but most important to us is our client return rate, which signals they like the experience; the stability, service and pricing," commented New Flight Charters' president Rick Colson. "The people are the most important part of any business, and that's particularly so with custom on-demand charter. The largest number of compliments we receive are about our people."

The company also saw growth from its specific initiatives in Colorado and Jackson Hole, Wyoming where it is headquartered:

Jackson Hole Jet Charter is the company's local resource for private charter information and flying to and from Jackson Hole and the northern Rockies. Featured are Jackson Hole Specials, regional empty legs, and a regional charter aircraft listing with access to aircraft transient at Jackson Hole Airport.

Jet Charter Colorado, launched in 2016, is the only complete Colorado resource and has 123 charter aircraft based in the state from 36 FAA certified operators, along with floating fleet aircraft available to or from Colorado with point to point pricing, and available empty legs industry-wide. Featured the industry's only Best Price Guarantee for every charter. The most popular locales for charter arrivals and departures in the state during 2017 were the Denver-Centennial, Aspen, Eagle-Vail and Rocky Mountain Metro airports.

About New Flight Charters

Since 2004 charter aircraft owner and leading U.S. private jet charter brokerage New Flight Charters has arranged private domestic and international flights with top-rated operator aircraft along with industry leading [jet charter pricing](#), top aircraft availability, industry [empty legs list](#), and a perfect safety history. Extensive client reviews and industry ratings are available on the New Flight Charters website. As a registered U.S. government contractor with an A+ rating by the BBB, and named to the Inc.5000 fastest growing list four consecutive years, the company handles 1,400 customized flights annually nationwide and serves a wide variety of clientele including Fortune 500 companies, government heads of state, presidential campaigns, entertainment icons, private families and entrepreneurs.

For charter quotes or information nationwide, call (800) 732-1653. For Colorado charter information and quotes to, from, or within the state, call (303) 729-1444. For charter information to or from Jackson Hole, WY call (307) 734-7751.

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