



# ZENSAR REGISTERS 3.4% QoQ GROWTH

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*Zensar Technologies has registered a 3.4% sequential quarter growth in revenue for Q3FY18, with digital services registering a 9% growth rate*

PUNE, MAHARASHTRA, INDIA, February 9, 2018 /EINPresswire.com/ -- Zensar Technologies has registered a 3.4% sequential quarter growth in revenue for Q3FY18, with digital services registering a 9% growth rate, taking digital revenues up to 38.8% of total revenue. These numbers are for the quarter ending December 31st, for the financial year 2017–18.

## Highlights

QoQ revenue growth of 3.4%, up from \$118.6 million to \$122.6 million

Q3FY18 EBITDA growth of 17.8%, up from \$ 14 million to \$ 16.5 million

Digital services registered growth of 9%; revenue contribution up from 36.8% in Q2 FY 18 to 38.8% in Q3 FY 18.

Sandeep Kishore, CEO & MD of the company, is satisfied with the growth in the digital services sphere, with particular emphasis on the contribution of proprietary products. “The Company has maintained its growth momentum with all aspects of our Digital business showing healthy traction. Our proprietary Digital platform ‘Return on Digital®’ continued to help our global customers realize their digital ambitions. All regions have shown growth this Quarter, which is traditionally a period marked by the holiday season.”

## DIGITAL DISRUPTOR WINS

Rollout of experience design services for a leading global beverage company, a leading insurer in the UK, an integrated IT systems firm and an online gaming company.

Inking digital commerce deals for retail enterprises across the globe, including:

A multi-year deal for an American clothing and accessory retailer;

Order management deal for an American chain of luxury department store

Micro services for a large American home-furnishings company

An American business services provider (financial services & SMEs)

American men's & women's ready-to-wear, accessories, watches, jewelry, footwear, and fragrance

Analytics for the largest paper and plastic packaging businesses in southern Africa;

[Robotic Process Automation](#) mandate for one of the largest American companies in risk mitigation;

Marketing automation for a US-based entity that provides conflict-management services; for a large American hi-tech corporation and for a large US dental brand

Social Listening: a multi-million, multi-year mandate for a large American hi-tech corporation

## THE TRADITIONAL SERVICES SCORE

Multi-million, multi-year AMS deal for a large European banking and financial services Group

Testing mandate for UK based multinational electricity and gas utility company

MVS deal with a leading American multinational biotechnology company  
Multi-million application re-engineering deal for large American hi-tech corporation  
Network management deal for a multinational conglomerate in the business of a broad range of products and solutions for the residential, commercial, and industrial sectors  
Managed security mandate for a leading hotel and resort chain based in the United States  
Datacenter services for South Africa-based financial services group  
An Oracle JD Edwards deal for Africa's leading specialty chemicals conglomerate  
An Oracle EBS deal for a leading American telecommunications company  
SAP implementation for UK's leading insurance company

#### Q3FY18: HONOURABLE MENTIONS

Zensar's Enterprise Architecture Consulting mentioned in Gartner Market Guide

Published a new whitepaper titled 'Unleashing the Power of Blockchain', with insights from Frost & Sullivan, which focuses on the disruptive application of Blockchain led ecosystems to help create business models of the future.

Zensar Technologies is a leading digital solutions and [technology services company](#). Zensar helps organisations around the world on their digital transformation journeys, enabling businesses to overcome challenges and run efficiently.

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