

# Howard Wool achieves success in Baiting Hollow

BAITING HOLLOW, NEW YORK, UNITED STATES, February 20, 2018 /EINPresswire.com/ -- Howard Wool achieves success in Baiting Hollow

[Howard Wool lives in the small hamlet of Baiting Hollow](#). He runs his very successful business, Environmental Safety Incorporated, from an office above the garage of his home. The business sells high-quality industrial chemicals, including cleaning chemicals, floor finishes, and solvents. Most people would wonder how he could possibly be running a highly profitable business from a little hamlet on Long Island. In fact, it took a few twists in the road and the learning of some valuable lessons before he was able to start consistently achieving seven-figure sales.

The route to success

Howard was an undergraduate in biology at Hofstra University and always loved chemistry. He taught chemistry, physics, and math for a number of years at various schools. This early passion for chemistry has resulted in him becoming a business innovator in the industrial chemical sector.

It was on a leave of absence from teaching in 1980 that he started his first business, Shari Chemical Corp. This business was successful for several years and continued to expand. He soon had 18 salespeople and operated from prime corporate office space. The business was started in an optimistic business climate, and when this changed, the business suffered. The overheads were simply too high, and the business was forced to close its doors.

When [Howard Wool started Environmental Safety Incorporated](#) from his home in Baiting Hollow, he



Howard Wool recommends Baiting Hollow for life and work

“

Baiting Hollow is a fantastic place to combine work and living. The serenity and connection with the outdoors keeps me young and vibrant and the proximity to NYC keeps us successful.”

*Howard Wool*

knew the importance of keeping overheads to a minimum and running a lean business. He had also realized the importance of a hands-on approach to business – with his first company, and others were responsible for the growth.

The business rewards

Now Howard is able to work comfortably from his home office, maintaining direct contact with his suppliers and clients. He enjoys chatting with them and getting their feedback. He believes in outsourcing the non-strategic aspects of the business so he can spend his time most effectively on what matters.

One area in which he thrives is tackling problems for his clients where larger companies have failed to provide an answer. The larger companies rarely have someone with Howard's qualifications and level of experience that can spend the time necessary to

do the research and solve the problem.

The personal rewards

Howard has managed to achieve an enviable balance between work and leisure. By eliminating unnecessary activity, he now has the time to [enjoy his life in Baiting Hollow](#) and spend time with his family. He is a father of three children and grandfather of five.

One of the rewards for his years of hard work is that he was able to buy his dream car, a Porsche 911 Carrera Cabriolet. He says this car is “art you can drive.” He loves the incredible V10 engine, the communicative steering, and its potent brakes. The car turns heads wherever it goes, and Howard is frequently seen in and around Baiting Hollow, often with one of his grandchildren in the other seat.

In his leisure time, he also enjoys playing his keyboard and keeps his grandchildren entertained by pounding out some of his favorite rock songs. He loves The Beatles and any other rock music from the 60s and 70s.

Howard also believes it’s important to be active and physically fit. He hits the gym regularly every morning at 4am.

It is evident that Howard Wool is not only a successful business owner but a happy man. He has learned some tough lessons along the way, but he is now reaping the rewards. He is living a life many would envy in the hamlet of Baiting Hollow.

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Howard Wool Enjoying Life in Baiting Hollow



Howard Wool heads Baiting Hollow based Environmental Safety Inc

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