

Arecont Vision Names Paladin Sales Group as Manufacturer's Representatives for the US Northeast Region

Arecont Vision adds Paladin Sales Group for enhanced coverage in the Northeast United States, by supporting end users, systems integrators, and distributors.

LOS ANGELES, CALIFORNIA, USA, March 5, 2018 /EINPresswire.com/ -- [Arecont Vision®](#), the industry leader in IP-based megapixel camera technology, welcomes [the Paladin Sales Group](#) as members of the company's Manufacturer's Representative Partner program. The Paladin Sales Group team will complement the Arecont Vision sales team in the Northeast United States, by supporting end users, systems integrators, and distributors.

"Rich Paladino has built an outstanding team who provide expert sales advice, support, and training for their portfolio of advanced products," said Kyle Parker, Vice President, Americas, Arecont Vision. "Paladin Sales group is well known and respected throughout the territory by customers, integrators and dealers, and throughout the distribution channel. Offering Arecont Vision products will provide an enhanced selection of customer-proven, award-winning megapixel cameras to their offerings."

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*Kyle Parker, Vice President,
Americas, Arecont Vision*

Paladin Sales Group has responsibility for Eastern Pennsylvania, New Jersey, New York, Connecticut, Rhode Island, Massachusetts, Vermont, New Hampshire, Maine, Delaware, Maryland, Northern Virginia, and the District of Columbia.

"All of us at the Paladin Sales Group are pleased to be able to add such a well know and proven brand of megapixel cameras to our security product offerings," said Rich Paladino, President, Paladin Sales Group. "Our customers will benefit

greatly from the addition of this outstanding product line, and we look forward to working closely with the Arecont Vision team."

Paladin Sales Group and the other members of the Arecont Vision Manufacturer's Representative



**Manufacturer's Representative
Partner**



Paladin Sales Group now represents Arecont Vision

Partner program are key to bringing the industry's best, cyber-secure megapixel cameras to more customers across their regions. They extend the reach of Arecont Vision in providing expert pre-sales assistance, interfacing with and educating customers, system integrators, and distributors on available products and solutions for their video surveillance requirements. Program members stay current with video surveillance and security industry technology and products via Arecont Vision University and other company and external sources.

Learn more about Arecont Vision by calling us at +1.818.937.0700, emailing us at avsales@arecontvision.com, or visit us online at www.arecontvision.com. To contact Paladin Sales Group, call +1.631.435.1010 or email info@paladinsalesgroup.com. You'll find Paladin Sales Group online at www.paladinsalesgroup.com.

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ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras, designed and built in the USA.

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