

Auto/Mate Updates Open/Mate Integration Interface, Enabling Auto Dealers to Create ROs Using Third-Party Systems

ALBANY, NY, UNITED STATES, March 14, 2018

/EINPresswire.com/ -- Auto/Mate Dealership Systems has updated its [Open/Mate](#) application programming interface (API). The Fixed Ops department can now use third-party service solutions to create new repair orders (ROs) and add job lines to existing ROs, increasing efficiency and improving the customer experience in the service lane.



“This feature benefits our dealers that use X-Time, ELEAD1ONE, Ford SMARTT and service lane products from our other partners for the customer check-in and [multi-point inspection process](#),” said Steve Zadoorian, Chief Customer Officer at Auto/Mate.



This feature benefits our dealers that use X-Time, ELEAD1ONE, Ford SMARTT and service lane products from our other partners for the customer check-in and multi-point inspection process.”

Steve Zadoorian, Chief Customer Officer, Auto/Mate

The Open/Mate integration program allows third-party vendors to seamlessly integrate with Auto/Mate’s dealership management system (DMS). The Open/Mate API uses open standards, keeping costs low for vendors and helping to increase competition and lower prices for dealerships.

The ability to seamlessly create new ROs using a third-party solution speeds the customer check-in process and makes the upselling process easier, as data from the ROs are pushed directly into the DMS.

Price Auto Group in Delaware is beta testing the new feature.

“Auto/Mate continues to allow dealers the flexibility to use third-party solutions to innovate and streamline operations,” said Trevor Shoun, Director of Technical Operations at Price Auto Group. “That’s where the beauty of their API comes into play, which in my opinion, is one of the best and most cost effective in the industry.”

Price Auto Group uses Auto/Mate’s Fixed Ops Suite in conjunction with a third-party reconditioning system. The ability to create ROs as part of a stock in process has helped its stores reduce costs and shave days off their recon turn times. Shoun also plans to use menu-based selling systems that auto populate ROs with customer-selected packages, which will allow service advisors to spend more time with customers and less time on paperwork.

For more information, visit www.automate.com or stop by Booth #3483C at the NADA Convention & Expo in Las Vegas, NV, March 23-25, 2018. Schedule an appointment today at <http://www.automate.com/nada>.

Auto/Mate Dealership Systems is a leading provider of dealership management system software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,350 auto dealers nationwide. Auto/Mate has received consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

Holly Forsberg
Carter West Public Relations
602-680-8960
email us here

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.

© 1995-2018 IPD Group, Inc. All Right Reserved.