

BND Levante Group award winning product interview with CEO Maria Perez

Maria Perez, CEO of BND Levante Group explain all relevant topics of award winning BND Real Estate Bond II in short interview

BENIDORM, ALICANTE, SPAIN, March 19, 2018 /EINPresswire.com/ -- • Spanish real estate has become [hot property](#) once again, why do you think that is?

“It’s basically the year when it’s all come together. [“The Spanish economy](#) is doing well, its banks are healthy, there’s a very investor-friendly legal framework and property is still cheap compared to other European cities.” It’s a far cry from 2008, when investors couldn’t dump Spanish real estate fast enough. The recovery started four years later with a 41 billion-euro (\$49 billion) banking-system bailout and is gathering pace as lenders discount and clear out toxic property assets.

- Why is Spain number two in the global real estate list for best investment in properties?

Spain's housing market finally returned to growth in Q1 2016. Spanish house prices had fallen by a total of 41.9% (46.8% inflation-adjusted) from Q4 2007 to Q3 2015, based on figures from Tinsa. Demand is now rising strongly. In 2016, the total number of home sales in Spain increased 14% to 457,689 units from the previous year, according to the Instituto Nacional de Estadística (INE). This rise in transactions was mainly driven by foreigners buying homes on the coast and in cities like Barcelona and on the Costa's, one of the country's most popular areas with overseas purchasers. Most foreign homebuyers are Britons, French, Germans, Belgians, Italians and Swedes.

- What's the vacation rental market in Benidorm like at present? Have there been any significant changes as of late that you can tell us about?

The Spanish real estate market is experiencing a new boom, this time in the rental sector. The average rent for new leases has risen 20.9% over the last year, according to leading industry website



Idealista. And cities like Benidorm saw record average prices. This is due to a rise in demand, but also to a drop-in supply. That is because many homeowners who had been renting out their properties during the economic slump are now putting them back on the sales market as prices start to pick up again. Added to this is the fact that short-term rentals to tourists has become a more profitable proposition than long-term leases.

- What is Benidorm like as a destination? What are its best features? What is special about Levante beach?

If you like a bit of bustle and hustle on your holiday, then you'll enjoy the energy of the Levante area of Benidorm. Beach, hotel and theme park pleasures by day and the highest concentration of entertainment and clubbing venues in Europe by night. You can just feel the happy atmosphere. The smiling guests of the iconic sky scraper hotels ensure the bar and beach life is always lively and varied. Or, if you just want to relax with family and friends, there are plenty of opportunities for that, including taking in the sun by the pool with a cooling drink in hand.

- BND is the only real estate company that offers corporate bonds for investors in Benidorm, why did you decide to move into this market? What makes this market attractive?

Because most investors they are not from here and not spend time here all year round, this is the biggest problem to get full occupancy what is needed to get a high return on your investment, add this up a to high price pay for from the beginning and the results are most of the time disappointed. As we know the market, so we not buy the properties first of all to high and it is more easy and cheaper to maintain a group of properties instead of one, as it is for us a day time job and be here all year around the results of full occupancy is much higher, what brings higher ROI per year on the properties then if an investor buy one property alone from abroad. This is the reason why we set up this bond so investor from all over the world can still earn on the booming short-term rental market of Benidorm with out the hassle of a mortgage, no finding tenants, no maintenance, an easy, secure investment that gives you a fixed monthly return

- How can investors purchase bonds through BND's website?

This is a very simple process, anybody can go to our website: www.bndlevante.com and Sign up to gain access to our member area and our Investor Report: Property portfolio - Partner program - Bond calculator - Terms of BND Bond - Buy BND Bond online. If you click on buy the BND bond page it will take you to 3 simple steps to order and by the BND bond online: STEP 1: Fill in your details STEP 2: Download & Upload documents STEP 3: Payment details

- What are BND's unique selling points?

Hassle free – no mortgage, maintenance or finding tenants to get an ROI.

A simple, easy and secure investment that generates a fixed return into your bank account.

Safe and consistent for investors of all levels.

Low entry level investment of only €5,000



- Why is [BND Real Estate Bond](#) II based only on buying existing short-term vacation rental properties in Levante beach?

Very simple, at the moment we buy an existing property in the first or second line beach in Levante area we can start collect high short-term rental income from day one and this is the reason why we can assure our bondholders/investors we can give this high ROI p.a. and pay out the fixed monthly interest payments.

- Do you have any other real estate bonds in the pipeline? What are they and what makes them different?

We plan a different real estate bond end 2018 begin 2019, with this bond we plan to buy in this same area an plot and develop our own skyscraper of at least 20-30 floors and sale this properties, the different for our bondholders with this bond is that this will not give them In the meantime an monthly fixed income but on the end when the project is finished.

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