

Ipe Woods USA Adds Additional Office and New Account Executive

Ipe Woods USA fast growth in the decking industry has resulted in additional staff and more locations. Known for selling the highest quality Ipe wod.

SALT LAKE CITY, UTAH, UNITED STATES, March 22, 2018 /EINPresswire.com/ -- <u>Ipe Woods USA</u> is proud to welcome <u>Jay Turner</u> to the as the newest addition to the lumber dream team. Jay comes to Ipe Woods USA with many years experience in the industry. Because of the growth the company has seen recently an additional office has been added to Salt Lake City. This on top of already 11 warehouses the company



ships from all over the country and over 250 pickup locations in the United States. This makes the companies footprint even larger than before and certainly one of the fastest growing lpe distributors in the Nation.

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Everyone that works with our company is part of our never compromising commitment to excellence. We have found Jay fits our high standards for integrity, knowledge and commitment to customers." *Steven Rossi - President* In its first year, already the recipient of the Houzz Best of Service award. While the growth of the company has been fast the main focus remains customer service and quality wood. The goal is 100% customer satisfaction. That is why hiring the right people like Jay is vital to the success of the company. The simple way they do business is the "Golden Rule". You can not go wrong with treating customers the way you would want to be treated. Ipe is the most popular and durable wood used for decking. Ipe is world-renowned for its density and durability.

If you are buying lpe for a customers project our yourself we encourage you to speak with the guys at lpe Woods USA.

Not All Ipe Dealers are the Same:

Unscrupulous mills and brokers use is to mix in a variety of "sub-species" and then label it "Pure Ipe." This results in wood with lower strength and hardness, and a wider range of color variance in the product. There are a few rare instances when brokers have directed mills to substitute cheaper non-Ipe look-alike woods that are not even related botanically. This produces rotting, premature degradation of the lumber, lighter density and extensive movement in service. (It's going to cost you more in the end.) Ipe Woods USA only offers only premium Ipe wood decking. Their product is always "A" grade quality.

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