

“Eurodita” chose these two countries for its first trading experience in the region

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KAUNAS, KAUNO, LITHUANIA, March 24, 2018 /EINPresswire.com/ -- Founded in 1994, [Lithuanian company](#) producing various types of log houses and cabins [“Eurodita”](#) established long-term partnerships all around Europe and started working in other continents such as Australia, New Zealand and U.S. Successfully partnering with more than 50 countries in the world, in 2017 the company started searching for new trading partners in the Asian market.

Taking constant GDP growth of China (more than 6% every year) and possibilities to enter Japan’s market into consideration, “Eurodita” chose these two countries for its first trading experience in the region.

At the beginning of 2018, after long negotiations, agreement with partners from China was reached: first demo products were shipped and took place in the exhibition there. The feedback was exceptionally positive: log houses got much attention and received the highest rate for their quality and ease of installation. Consequently, the partner agreed to purchase more than 500 products worth 1.250.000€: “We are extremely proud of the upcoming work with our new partners. This kind of deal is quite challenging for the manufacturing team, but we are working hard to ensure quality and effectiveness of all the processes”, - said [Rolanas Kutra](#), founder and CEO of “Eurodita”. After this considerable deal, the company is also working on extending their product range in China market by adapting the current log models to the country’s requirements.



Simultaneously, the company is negotiating with one of the biggest log house traders in Japan and is

expecting to establish a partnership till the end of 2018: “We have been persistently working and negotiating with them for quite a long time - since the beginning of the year. It’s all about the culture - their mindset does not allow taking rash decisions. Every detail matters there. We highly respect it and provide all the information needed”,- added Rolanas Kutra.



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