

World's Leading Home Staging Platform Announces The Launch Of Its Voice Coaching System

PALO ALTO, CALIFORNIA, UNITED STATES, April 24, 2018 /EINPresswire.com/ -- Global Staging License is excited to launch its voice coaching system to help skilled home stagers learn the value of increasing their business through confidence and know how to do it. The 'Voice Coaching System' allows home staging entrepreneurs to capture the end cycle of the sales process, which is converting a lead into a sale.

How your home staging business perform is primarily based on the marketing efforts, but what really matters is the ability to close those leads into sales.

"Home stagers won't have the opportunity to allow their skills to shine when staging homes unless they have clients to display their value to", says Shahla Jalali, CEO of Global Staging



License. The home staging expertise mainly relies on the knowledge and the implementation of different skills, however there is a lack of tools in the market that are required to transition that knowledge from visual to vocal.

Home staging entrepreneurs can practice communication with clients and have the ability to close the sale through their online voice coaching system. Just as though there are skills required to stage, there's also an art behind mastering the ability to verbally communicate with prospects and clients, while negotiating or displaying their value. This is why home staging entrepreneurs can find success by using their staging skills included in their home staging training and converting those skills into a component of a sales cycle. We've laid out all the elements needed right from capturing a lead, to marketing yourself, to implementing staging skills right up, to the last piece of taking advantage of a vocal coach to practice that verbal communication.

The online vocal coach has been positively received by home stagers, from various stages of their career, in addition to their home staging training. The Global Staging License platform has made it easy for members to discover the conversations they will have with clients, at any stage of the cell cycle whether they're speaking to a lead, a referral, or a client. The vocal coach is not only meant to

offer scripts to ensure success for staging business but to subtly push factors of a successful verbal communication, implementing precise tones, volume pitches, and use of verbiage.

The philosophy behind the verbal coach is that reading a script in your head is very different from repeating a script out loud, and even take you to a step further, listening to yourself. The vocal coach offers both of visual text and audio example reading the script to a user, and having the user mimic the conversation back through a recorded mic. Global staging members can take advantage of more than 50 scripts throughout the different cycles of their business, which is included with our online home staging course, which can be found on https://globalstaging.org/.

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