

Australian Vineyard Investor Chooses Bordeaux

Vineyards-Bordeaux, Exclusive Affiliates to Christie's International Real Estate, announces sale of Château Vieux Paquillon, to an Australian vineyard investor.

BORDEAUX, GIRONDE, FRANCE, April 21, 2018 /EINPresswire.com/ -- Merger and acquisition advisory firm <u>Vineyards-Bordeaux</u>, a leading expert in vineyard transactions and Exclusive Affiliates to <u>Christie's International Real Estate</u>, announces the sale of Cha_teau Vieux Paquillon, AOC Montagne Saint Emilion, to an Australian investor. Notaire Pierre-Jean Larbodie advised with the support of 'Safer'. Technical audits for the buyer were conducted by Optimum Vineyard and accounting advice came from SAGECO Libourne.

Mr. Andre Benoist, the seller, also owner of <u>Chateau La Bergère AOC Montagne Saint Emilion</u>, had purchased the vineyard in 2004 to expand his Bordeaux vineyard activities and since then, with his family, they have run the estate and restored the property.

Chateau Vieux Paquillon has a single contiguous collection of parcels of 12.6142 ha with 9.8583 ha of vines on excellent well drained terroir. The estate has two lakes, a restored 19th century Girondine farmhouse with chai attached and a large function room. Following an extensive search process across several Bordeaux appellations including Saint Emilion, the buyer selected the estate to match their pursuit for quality assets, investment potential and a strategy to produce a first-class wine product.

Camille Benoist, part of the family selling the vineyard and owner of successful Bordeaux negoc_iant "SAS La Bergère," has signed a wine purchase agreement to collaborate with the Buyer on the sales of wines from Chateau Vieux Paquillon for the next four vintages.

A spokesman for the Buyer said "Australia is having a love affair with Bordeaux and its wines at the moment, however, although we will pursue domestic Australian markets, our plan is to maintain many of the existing distribution channels that the Benoist family have established. We believe that the St Emilion satellite appellations provide a very interesting investment opportunity and we are also excited to be able to work with Camille Benoist to develop wine distribution in the future."

Michael Baynes of Vineyards-Bordeaux said "This transaction represents the fourth vineyard transaction of 2018 for Vineyards-Bordeaux. With five further vineyards under negotiation with LOI's currently, the interest from French and international investors remains confident in the Bordeaux vineyard market."

Michael Baynes Vineyards-Bordeaux +33 (0) 6 17 77 76 25 email us here

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