

# Executive Seminar Series “How To Value And Exit Your Business For Maximum Profit”

*A Neumann & Associates, New Jersey, announced their 14th Executive Series seminar “How To Value And Exit Your Business For Maximum Profit”.*

MEADOWLANDS, NJ/ RYE BROOK, NY, NJ, US, May 7, 2018 /EINPresswire.com/ -- The two events will provide business sellers, buyers and advisors with in-depth knowledge how to value privately held businesses and how to properly plan an exit or investment strategy.

Topics include:

- Business valuations that withstand negotiation pressures
- What is needed for a [valuation](#) and what are key ratios to value a business
- The right [professional](#) packages to attract capable, legitimate buyers
- How to qualify investors & sellers and which ones to avoid
- How to obtain a solid offer with the best deal structure for yourself
- What to do with Uncle Sam and what to look for in a closing attorney

The two events will be held at the Westchester Hilton, 699 Westchester Avenue, Rye Brook, NY 10573 on May 9, 2018, and the Hilton Meadowlands, 2 Meadowlands Plaza, East Rutherford, New Jersey, 07073 on May 10, 2018, at 8:30 am to 12:30pm (Lunch will be served)

More information and registration entries can be found at [www.TransferMyBusiness.com](http://www.TransferMyBusiness.com)

For additional questions, interested parties should contact Eileen Zengel at (732) 872-6777.



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I am truly surprised how many people attended, and how much interest there was. I was happy to be able to attend and to share some information with your clients”

*Philip Forlenza, Attorney*

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This press release can be viewed online at: <http://www.einpresswire.com>

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