

## +15% CAGR to Be Achieved by Customer Analytics Market by Extensive market growth

The Customer Analytics Market is expected to grow at approximately USD 7.3 Billion by 2023, at 15% of CAGR between 2017 and 2023

HOUSTON, TEXAS, INDIA, May 24, 2018 /EINPresswire.com/ -- The primary objective of most organizations is to be profitable and sustainable, and the key to achieving this is the maximizing and enhancing of its <u>customer</u> lifetime value via customer <u>analytics</u>. This study presents an extensive overview of the global market and throws light on the predicted growth rate, and estimated size of the market. The present trends, preference of consumers, and key opportunities in the market have also been encapsulated in this study.

Customer analytics is becoming critical. To understand why, consider this: Customers are more empowered and connected than ever. And becoming



more so. Customers have access to information anywhere, any time – where to shop, what to buy, how much to pay, etc. That makes it increasingly important to predict how customers will behave when interacting with your organization, so you can respond accordingly. The deeper your understanding of customers' buying habits and lifestyle preferences, the more accurate your predictions of future buying behaviors will be – and the more successful you will be at delivering relevant offers that attract rather than alienate customers.

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## Top Key Vendors:

Salesforce, IBM, Adobe Systems, Nice Systems, SAP, Verint Systems, Pointillist, Clickfox

Although suppliers such as SAP and Oracle are starting to upgrade their systems to this end, other players such as DataSift and Janrain are also coming out with broad-based customer intelligence platforms. These platforms collate and analyse customers' personal information, as well as transaction-based and other more subjective data such as findings from satisfaction surveys. Background about competitors, wider industry conditions and general trends are then added to the mix to put the information into a broader context.

All information assembled is then accumulated to lay out a clear picture of the present status of <a href="Customer Analytics market">Customer Analytics market</a>. The summary includes trade revisions, market reimbursements, business necessities and circumstances and growth prognosis. It is authenticated and influenced by the exploration and outcome of other painstaking researches.

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