



# AUTO MASTER SYSTEMS CONNECTS WITH AUTOZOOM TO STREAMLINE BHPH CREDIT UNDERWRITING OPTIONS

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*Now Buy-Here-Pay-Here credit scoring and underwriting can flow smoothly into the DMS system*

HOUSTON, TX, US, June 11, 2018 /EINPresswire.com/ -- Auto Master Systems, Inc. announces its partnership with Auto Loan Technologies, LLC (AutoZoom) and completion of the first phase of their integration. This integration will allow [Dealer Management Systems](#) clients to utilize AutoZoom's scoring technology and seamlessly interface from within the [AMS2000](#) Auto Master System. Once the buyer's credit application information is entered it's automatically sent to AutoZoom, minimizing double-entry. Then once scoring is completed, the results are also saved in AMS2000 for easy access.

Mike Downey, Vice President of Sales for Auto Master shared, "We are excited to be in partnership with an industry leader who has a solid track record in moving dealers from unstructured, 'personality' driven underwriting to sophisticated, custom-fit [scoring models](#) and Buy-Here-Pay-Here analytics. Their goals align with our continued desire to provide compliant and innovative solutions to dealers and finance companies. After this first phase is completed, we are working to integrate the automated scoring technology on our customers' websites; which would allow instant pre-approvals to qualified online loan applicants."

The Auto Loan Technologies (AutoZoom) leadership has over five decades of experience in automotive retail and finance, and Scott Carlson; the founder grew up in the business where his family dealerships originated in excess of 200,000 used car financings with sub-standard credit buyers. Carlson said, "Our AutoZoom program is designed to be intuitive and user-friendly to help those in the BHPH arena maximize every finance opportunity. And now our integration with the Auto Master Systems DMS lets us bring incredible benefits to those dealer users on AMS2000 system."

The AutoZoom/AMS2000 integration is available now for AMS2000 users and will be part of Auto Master Systems' new Evolution DMS in the near future. Dealers looking to enhance their underwriting process can contact us for more information on this integration.

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About Auto Master Systems, Inc.

Auto Master Systems has been the leading provider of dealer management software for the Buy-Here, Pay-Here auto finance market for over three decades. Our team members, made up of professionals who are experienced in the fundamentals of Buy-Here-Pay-Here, have used their knowledge and creativity to design a complete software solution for thousands of independent auto dealers and finance companies across USA and Canada. We are able to deliver Auto Master Software both Client/Server based (installed locally) or hosted at our secure data hosting facility. If we can ever be of assistance to you or anyone you know, please contact us at 855-992-9913. <http://auto-master.com>

About AutoZoom

AutoZoom is the only online Risk-Management SaaS in America today that incorporates both

BHPH Analytics and custom-fit Scoring Models built uniquely for franchised and independent used-car financing dealerships. Underwriters armed with a dealership's very own custom-fit AutoZoom scoring model will improve their ability to identify and turn down career credit-abusers. Also, with the dealer's confidence and without involving the dealer or upper-management in every deal, underwriters are better equipped to offer financing options to the majority of applicants while dealing with each customer's limited financial resources and instability factors. Most importantly, underwriters are able to skillfully increase sales by extending attractive credit offers to those qualified applicants desiring to pay minimal down-payments on higher priced vehicles. <http://autozoom.com/automaster>

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This press release can be viewed online at: <http://www.einpresswire.com>

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